REAL 4000
REAL ESTATE PRINCIPLES
SPRING 2008

INSTRUCTOR
Kiplan S. Womack
Office: 284 Brooks Hall
Phone: 706.542.3001
Email: kwomack@uga.edu
Office Hours: Tuesdays 12:30 - 1:30 pm and Thursdays 12:30 – 1:30 pm or by appointment

COURSE WEBSITE
WebCT (https://webct.uga.edu)

COURSE MEETINGS
Days/Time: MWF 10:10 am – 11:00 pm
Location: Caldwell 302

COURSE OBJECTIVES
The primary purpose of this course is to acquaint the student with basic concepts, principles, and analytical techniques used in the field of real estate. Because real estate is inherently interdisciplinary, this will include studying varied topics such as real estate: markets, valuation, financing, investment, ownership, transactions, and many others.

COURSE MATERIALS

Calculator: A financial calculator that can handle uneven cash flows is required. I do not require any particular calculator model. I will use the TI BA II Plus for classroom examples. Please note that you are responsible for learning how to use your own calculator. No programmable calculators are allowed.

COURSE GRADING

<table>
<thead>
<tr>
<th>Test</th>
<th>Tentative Date</th>
<th>Weight</th>
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</thead>
<tbody>
<tr>
<td>Exam #1</td>
<td>2/01/2008</td>
<td>20%</td>
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<tr>
<td>Exam #2</td>
<td>2/27/2008</td>
<td>20%</td>
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<tr>
<td>Exam #3</td>
<td>4/02/2008</td>
<td>20%</td>
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<tr>
<td>Final Exam (comprehensive)</td>
<td>4/30/2008</td>
<td>40%</td>
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Non-graded homework and reading assignments will be assigned throughout the semester to solidify your understanding of the concepts presented in class.

EXAMS POLICY
If you are unable to take an exam at the scheduled time for any reason, you must discuss it with me before the scheduled exam. Make up exams will not be given. If you provide documentation of a university approved conflict before missing the exam, your score on the final exam will be used as your score on the missed exam. If you miss an exam without such
prior approval, your score on the missed exam will be zero. No student will be allowed to miss more than one exam for any reason.

**ACADEMIC HONESTY**
Any violation of the academic honesty code as defined in the Culture of Honesty will be treated in accordance with the student discipline code policy and procedures.

**ATTENDANCE**
Attendance is only mandatory on test days, and you are responsible for knowing when those are. That said, class attendance is strongly recommended. Realize that there is normally a high positive correlation between class attendance and good grades. If you miss a class, it is your responsibility to get notes from someone in the class.

**SPECIAL NEEDS**
Students who need special accommodation should arrange to meet with me as soon as possible. If you do not have an Accommodation Memo, but need special accommodation, contact the Students with Disabilities Office.

The course syllabus is a general plan for the course; deviations announced to the class by the instructor may be necessary.