

REAL 4000  
Real Estate  
Spring 2008  
Shannon D. Clark  
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### **Office Hours**

Brooks 284  
706-542-3001  
T,Th-10:00-11:00 or by appointment  
(I am usually there much earlier)

### **Attendance**

I have no attendance policy except on test days. However, if you are absent, you are responsible for the material missed and knowing when the tests are scheduled. **No make-up test will be given except for extreme cases.**

### **Text**

*Real Estate Principles*, Ling & Archer, 2e, main course text

### **Homework**

Homework assignments are optional, but will help you understand the covered material in greater detail. These will be explored in class, but to get the maximum benefit from these exercises, you should try them on your own.

<b><u>Grading</u></b>	<b><u>Weight</u></b>	<b><u>Expected Date</u></b>
Test 1	30%	2/14
Test 2	30%	3/20
Final	40%	TBD

### **Honesty**

I have ZERO tolerance for cheating. I am available if you need help and will help you for as long as it takes. Use me as a resource and not your neighbor.

### **Tips**

You will need a financial calculator for this course. I will use a BA-II Plus for in-class examples.

This course will be math-intensive. Please make sure you are prepared.

You should be very proficient in Excel. If you are not, start using it NOW.

You should be knowledgeable in the following areas. If not, brush up on these areas.

- \*Time Value of Money
- \*Excel
- \*Intro Finance concepts

## **Schedule**

<b>Topic</b>	<b>Reading (Chapter)</b>
Intro/Real Estate review	1
Legal Aspects	3,5
Money & Rates	Lecture
TVM	15,20
Mortgage Mechanics(FRM)	11,16
ARMS and other Instruments	17
Property Values & Investments	9
Leverage	20
Default vs. Prepayment	Lecture
Origination & Closing	14