

Inefficiencies from Metropolitan Political and Fiscal Decentralization: Failures of Tiebout Competition*

Stephen Calabrese

Tepper School of Business, Carnegie Mellon University, Pittsburgh, PA 15213
sc45@qatar.cmu.edu

Dennis Epple

Tepper School of Business, Carnegie Mellon University, Pittsburgh, PA 15213
(and NBER)
epple@andrew.cmu.edu

Richard Romano

Warrington College of Business Administration, University of Florida, Gainesville, FL
32611-7140
richard.romano@cba.ufl.edu

June 23, 2008

*The authors thank Jan Brueckner, David Denslow, Jonathon Hamilton, Andrew Haughwout, Jonah Rockoff, Al Slivinski, and seminar participants at Brown University, Columbia University, the Federal Reserve Bank of New York, Indiana University, Queens University, Syracuse University, the University of Western Ontario, and the 2007 APET Meetings in Nashville for comments and the National Science Foundation and Urban Institute for financial support.

Inefficiencies from Metropolitan Political and Fiscal Decentralization: Failures of Tiebout Competition

Abstract. We examine theoretically and quantitatively the welfare effects of decentralized (Tiebout) provision of local public goods as compared to uniform centralized provision. We show that inefficiencies associated with property taxation offset the potential welfare gains from matching provision to preferences under decentralized provision. We identify an externality in community choice as the major source of inefficiency: Poorer households crowd the suburbs while avoiding taxes by consuming little housing. Our quantitative findings are based on a variety of estimates including an estimated model of the Boston Metropolitan Area.

1. Introduction.

The analogy between competition among firms in providing private goods and “Tiebout (1956) competition” among jurisdictions in providing local public goods is central to the economic study of local public finance. The basic idea is that household mobility will induce jurisdictions to provide efficient mixes of local public goods and taxes, or they will fail to attract residents. Beginning with the pioneering work of Oates (1969, 1972), a large literature examines when the analogy is sufficiently compelling so that inter-jurisdictional competition is efficient and the nature of departures from efficiency when these conditions are not fulfilled.¹ For efficiency, essentially the tax system and housing-market prices must control any externalities in residential choice with also efficient governmental choice of the levels of the local public goods. While standard models frequently fail to meet the conditions for efficiency, economic intuition suggests that some Tiebout competition is better overall than none: The alternative of uniform centralized provision will do nothing to match heterogeneous preferences to provision of local public goods. This paper challenges this intuition, showing that, in practice, inefficiencies in Tiebout competition are large. Indeed, results from both calibrated and estimated models suggest that the inefficiencies arising from decentralization are of comparable magnitude to the preference-matching benefits of decentralization. Thus, rather than producing gains, decentralization may well result in aggregate welfare losses.

¹Theoretical papers inspired by Tiebout (1956) include Ellickson (1971), Oates (1977), Stiglitz (1977), Westhoff (1977), Wooders (1978), Rose-Ackerman (1979), Wildasin (1979,1980), Starrett (1980), Bewey (1981), Boadway (1982), Brueckner (1983), Epple, Filimon and Romer (1984,1991), Scotchmer (1986), deBartolome (1990), Benabou (1993,1996), Goodspeed (1995), Fernandez and Rogerson (1996,1998), Wilson (1997), Nechyba (1997,1998), Epple and Romano (2003), and Calabrese, Epple, and Romano (2007). See Epple and Nechyba (2004) and Scotchmer (2002) for recent surveys of this literature and many more important papers on this topic.

The model we consider is not contrived. A metropolitan area is made up of multiple jurisdictions with given boundaries. Households differ by income and a taste parameter with utility function over numeraire consumption, housing consumption, and the level of the local congested public good (e.g., per student educational expenditure). The local public good is financed by a property tax that is chosen by majority vote of residents of the jurisdiction. Households choose where to reside, and then vote in their jurisdiction and consume. Our findings regard cases when an income-stratified equilibrium exists, i.e., when a Tiebout-type equilibrium arises.²

We show computationally that welfare in aggregate, measured by aggregate compensating variation, is lower than in the analogous centralized equilibrium with the same political process for realistically specified parameters. We go on to show the same holds in an estimated model of the Boston metropolitan area. We know a priori that the Tiebout equilibrium will not be Pareto Efficient. First, majority choice of the tax level satisfies a median resident's preference and will not generally satisfy the Samuelsonian condition for efficient provision of the local public good. Second, the property tax causes a distortion in the housing market, while a head tax would be non-distorting and efficient. Third, the latter distortions imply externalities in individual residential choice. With local head taxes chosen efficiently and equilibrium household choices of jurisdictions, the modified Tiebout allocation would generate substantial welfare gains. With the imperfect system, these potential welfare gains are not just lost, but are frequently reversed. We provide computational evidence that the most costly inefficiency is the externality in residential choices. Too many relatively poorer households move into richer jurisdictions. Efficient sorting would be more exclusive

² As described in detail below, such an equilibrium will arise for realistic parameter values when standard single-crossing conditions are satisfied.

than arises in equilibrium. It is rather surprising that getting part way to an efficient Tiebout allocation is frequently less efficient than no sorting.

Section 2 provides a simple example that illustrates our key finding. Section 3 presents the theoretical model and associated positive and normative properties. A calibrated computational model is analyzed in Section 4. The estimated model and associated welfare calculations are presented in Section 5. Section 6 concludes. An appendix contains some proofs.

2. A Simple Example.

We begin with a brief summary of a simple example that is not intended to be realistic but illustrates our key finding. This example conforms to the theoretical model developed in detail in the next section so any elements that may be unclear here will be explained fully. We compare a centralized equilibrium where all households live in one jurisdiction and choose by majority vote a property tax to provide uniform provision of a congested public good to a Tiebout equilibrium where households choose between two jurisdictions each of which chooses by majority vote of residents a local property tax for local provision of the congested public good.

In the simple example, $2/3$ of the population of households are poor with income of \$25,000 and the remaining are rich with income of \$100,000. Households have CES utility function over housing services, the public good, and numeraire (composite private good) consumption, with parameters in Table 1 presented later. In the centralized equilibrium, housing services are competitively supplied with constant elasticity of supply equal to 3. Centralized equilibrium has price per unit of housing services equal to \$16.74, a tax rate per unit of housing services equal to about 35%, and per household provision of the public good equal to \$3,490. Taxes collected from poor households are

\$1,745 and from rich households are \$6,980, the difference due, of course, to different levels of consumption of housing services.

In the Tiebout equilibrium, the two jurisdictions each have one-half the land area, splitting the supply of housing services equally between the jurisdictions. The poor jurisdiction contains all poor households consisting of 49% of the total population, and the remaining poor and rich reside in the richer jurisdiction. A poor household is the pivotal voter in the former jurisdiction and a rich household is the pivotal voter in the latter. Rounding, the property tax rates remain 35% in each jurisdiction, but the per household public good expenditure equals \$1,758 in the poor jurisdiction and \$5,217 in the richer jurisdiction. The net prices of housing services ascend from \$14.03 to \$18.60. In the richer jurisdiction, taxes collected from poor households are \$1,762 while \$7,047 from rich households.

Everyone is worse off in the Tiebout equilibrium, including land owners who are absentee in the model. It is not surprising that the poor are worse off since they cannot so easily free ride on the rich. The short answer as to why the rich are worse off is that the sorting mechanism, housing prices, is very inefficient. The long answer is provided below, where we show that the finding here (of an average welfare loss) is not at all pathological.

3. Theoretical Analysis.

a. Elements of the Model. Our intent is to examine an archetypical model of a metropolitan area with property taxation. Households have a utility function over numeraire consumption x , housing consumption h , and the level of the local public good g measured in dollars. Households differ by endowed income y and a taste parameter α , with the latter measuring taste for the local public good as clarified below. The joint

distribution on household type (y, α) is continuous and given by $F(y, \alpha)$, with joint density function $f(y, \alpha)$ assumed positive on its support $S \equiv [\underline{\alpha}, \bar{\alpha}] \times [\underline{y}, \bar{y}] \subset \mathbb{R}_+^2$. Let $U = U(x, h, g; \alpha)$ denote the household utility function, strictly quasi-concave, increasing, and twice continuously differentiable in (x, h, g) . Further restrictions on U are discussed below.

We compare a Tiebout-type equilibrium having the metropolitan area divided into jurisdictions to the counterpart single-jurisdiction centralized equilibrium. Focusing first on the former case, the metropolitan area is divided into J jurisdictions, each with non-decreasing housing supply function $H_s^j(p_s^j)$, where p_s^j denotes the net-of-tax or supplier price of housing, and $j = 1, 2, \dots, J$ henceforth unless indicated otherwise. We assume absentee housing owners that supply housing competitively, but will account for their rents in our welfare calculations.³ We assume absentee housing owners simply because it is most standard.

Equilibrium is determined in three stages. First, households purchase a home in a jurisdiction. Second, they vote in their jurisdiction for a property tax that is used to finance the local public good. Last, the local public good is determined from local governmental budget balance, and households consume (although their housing consumption is determined in the first stage). Households have rational expectations, thus anticipate all continuation equilibrium values.

This specification conforms to the case sometimes called “myopic voting,” because households take as given residences, housing consumption, and the supplier price of housing when voting, which are all established in the first stage.⁴ We examine

³ One interpretation is that the MA is divided into jurisdictions with fixed amounts of land, and land is combined with elastically supplied factors to produce units of housing. Then the “absentee housing owners” could just as well be absentee land owners. In Section 4, we provide a specific example of this.

⁴ The label “myopic voting” is potentially confusing since voters are fully rational given residence and housing consumption have been committed in the first stage. The “myopia” interpretation arises if

this case because it is historically the most standard case in the literature. We show in the robustness analysis in the appendix that the welfare loss we find from Tiebout sorting *increases* with other standard specifications of the timing of choices and thus voter beliefs that may be more appealing.

b. Positive Properties of Equilibrium. To provide a formal description of equilibrium, begin with the third stage. Let $f_j(y, \alpha)$ denote the density of household types living in jurisdiction j , t_j the property tax rate, and $h_j(y, \alpha)$ housing consumption of household (y, α) , all of which are given in the third stage. The gross housing price (p_j), local public good level (g_j), and household numeraire consumption are determined in the third stage, satisfying respectively:

$$p_j = (1 + t_j)p_s^j; \quad (1)$$

$$g_j \int_S f_j(y, \alpha) dy d\alpha = t_j p_s^j H_s^j(p_s^j) \quad (2)$$

and

$$x = y - (1 + t_j)p_s^j h_j(y, \alpha); \quad (3)$$

where p_s^j is also given, established in the first stage.⁵ The congestion assumption about the public good implicit in (2) is also fairly standard, as for public schooling, and avoids issues of economies in providing local public goods. Obviously, the third stage values exist and are unique for any input vector.

Now consider the second, voting stage. Substitute (1) into (3), and then (3) into the utility function and write indirect utility of household (y, α) as a function of (p_j, g_j) :

households could move or otherwise adjust housing consumption after voting, but voters fail to recognize this. Equilibrium is the same with either interpretation because no such changes are made in equilibrium in either case.

⁵ Because households will correctly anticipate all equilibrium values, a negative numeraire will never arise in equilibrium.

$$V(p_j, g_j; y, \alpha) = U(y - p_j h_j(y, \alpha), h_j(y, \alpha), g_j; \alpha). \quad (4)$$

When voting on the property tax rate, households maximize $V(\cdot)$ while correctly anticipating that (p_j, g_j) will satisfy (1)-(2), taking as given $(f_j(y, \alpha), h_j(y, \alpha), p_s^j)$.

Suppress the j indicator and compute the slope of an indifference curve of $V = \text{constant}$ in the (g, p) plane:

$$\left. \frac{dp}{dg} \right|_{V=\text{const.}} = - \frac{V_g}{V_p} = \frac{U_g / U_y}{h(y, \alpha)}; \quad (5)$$

where the arguments in the numerator of the right-hand side of (5) are the same as in the right-hand side of (4). We make the following “single-crossing assumptions” with respect to indifference curves in the (g, p) plane.

$$\frac{\partial \left(\left. \frac{dp}{dg} \right|_{V=\text{const.}} \right)}{\partial y} > 0; \quad (\text{SRI})$$

and

$$\frac{\partial \left(\left. \frac{dp}{dg} \right|_{V=\text{const.}} \right)}{\partial \alpha} > 0. \quad (\text{SR}\alpha)$$

Assumption SRI, “slope rising in income,” means that the willingness to trade an increase in housing price for higher g rises with income. Intuitively, from the right-hand side of (5), one can see that this corresponds to cases where the marginal value of g rises faster with income than does housing demand. We provide examples of and evidence supporting this assumption below. The intended nature of the taste parameter is embodied in Assumption $\text{SR}\alpha$. For given income, higher- α households are also more willing to trade an increase in housing price for increased g .

Proposition 1 summarizes key properties of the voting stage, with properties illustrated in the panels of Figure 1.⁶

Proposition 1: Assume that $V(p_j, g_j; y, \alpha)$ is twice continuously differentiable and strictly quasi-concave in (p_j, g_j) for $(p_j, g_j) > 0$. Assume also the Inada condition that

$V_g \rightarrow \infty$ as $g \rightarrow 0$. Then:

a. Majority voting equilibrium exists and is unique.

b. The equilibrium is the preferred choice of households (y, α) on the downward sloping locus $y_j^m(\alpha)$ satisfying:

$$\int_{\underline{\alpha}}^{\bar{\alpha}} \int_{\underline{y}}^{y_j^m(\alpha)} f_j(y, \alpha) dy d\alpha = .5N_j; \quad (6)$$

$$N_j \equiv \int_{\underline{\alpha}}^{\bar{\alpha}} \int_{\underline{y}}^{\bar{y}} f_j(y, \alpha) dy d\alpha. \quad (7)$$

c. Households living in community j with (y, α) to the “northeast” (“southwest”) of the $y_j^m(\alpha)$ locus in the (α, y) plane prefer a higher- (lower-) than equilibrium tax. (See Figure 1A.)

Proposition 1 is a generalization to taste variation of well known results in the literature and is a variation on Propositions 1 and 2 in Epple and Platt (1998). We provide a proof in the appendix for completeness.

Remarks on Proposition 1:

1. An example that satisfies the conditions for Proposition 1 is the CES utility function:

$U = [\beta_x x^\rho + \beta_h h^\rho + \beta_g(\alpha) g^\rho]^{1/\rho}$, with $\rho < 0$ and $\beta_g'(\alpha) > 0$. We examine a variant of the

latter in detail in Section 3.

⁶ The $y_b^{ji}(\mathbf{b})$ loci in figure 1 partition the (α, y) plane into jurisdictions and are discussed below.

2. The analysis is much simpler without taste variation, in which case V need not be quasi-concave to obtain the analogue of the results of Proposition 1.⁷ With taste variation, the quasi-concavity condition need not necessarily be invoked. See Epple and Platt (1998) for an alternative condition.

Now consider the first-stage household choices and the implications for the full (three-stage) equilibrium. Households choose jurisdictions and housing consumption in this stage. Since households correctly anticipate all equilibrium values, their housing consumption satisfies ordinary demand, which we denote by h_d . Thus a household that chooses to live in jurisdiction j consumes housing:

$$h = h_d(p_j, g_j, y, \alpha) \text{ for all } j \text{ and } (y, \alpha). \quad (8)$$

Given jurisdictional choices, housing market clearance in community j determines the supplier price of housing:

$$\int_s h_d(p_j, g_j, y, \alpha) f_j(y, \alpha) dy d\alpha = H_s^j(p_s^j); \quad (9)$$

where p_j satisfies (1) for correctly anticipated t_j .

To determine choice of jurisdiction, find indirect utility

$$\tilde{V}(p_j, g_j; y, \alpha) = U(y - p_j h_d(p_j, g_j, y, \alpha), h_d(p_j, g_j, y, \alpha), g_j; \alpha). \quad (10)$$

Households choose among the J jurisdictions to maximize \tilde{V} , correctly anticipating equilibrium (p_j, g_j) , $j = 1, 2, \dots, J$. Applying the Envelope Theorem, the slope of $\tilde{V} = \text{constant}$ in the (g_j, p_j) plane is of the same form as the slope of $V = \text{constant}$:

$$\left. \frac{dp}{dg} \right|_{\tilde{V}=\text{const.}} = - \frac{\tilde{V}_g}{\tilde{V}_p} = \frac{U_g / U_y}{h_d}; \quad (11)$$

⁷ Existence of voting equilibrium then only requires SRI. And households with income higher (lower) than the median income in community j prefer higher (lower) tax than the equilibrium tax.

but evaluated at the same argument values as is utility on the right-hand side of (10). We make the analogous single-crossing assumptions on \tilde{V} as SRI and $SR\alpha$, which we reference as \widetilde{SRI} and $\widetilde{SR\alpha}$. The two pairs of single-crossing assumptions are closely related, and, for example, are exactly the same in the CES example in Remark 1 to Proposition 1.

Summarizing, an equilibrium arises if the following conditions are satisfied: In each community j , (p_j, g_j) satisfy (1) and (2). Household numeraire consumption satisfies (3). The tax rate in each community is the majority choice, where households maximize $V(\cdot)$ when voting. Housing consumption satisfies ordinary demand, (8), and the supplier price of housing in each community satisfies housing-market clearance (9). Residential choices maximize $\tilde{V}(\cdot)$.

There are two types of equilibria that can arise. Our interest is in Tiebout-type equilibria with differences among jurisdictions in levels of provision of the public good and with at least some households having strict preference for their choice of jurisdiction. Thus, assume for now that $g_i \neq g_j$, for all jurisdictions $i \neq j$. Proposition 2 summarizes key characteristics of such equilibria:

Proposition 2: Tiebout equilibria with jurisdictions numbered such that $g_1 < g_2 < \dots < g_J$:

a. Have ascending bundles: $p_1 < p_2 < \dots < p_J$.

b. Are stratified by income and the taste parameter: For given α , if household with income y_1 resides in higher-numbered jurisdiction than household with income y_2 , then $y_1 \geq y_2$ with equality for at most one income level. For given y , if household with taste parameter α_1 resides in higher-numbered jurisdiction than household with taste parameter α_2 , then $\alpha_1 \geq \alpha_2$ with equality for at most one value of α .

c. Exhibit boundary indifference and strict preference for non-boundary households:

Households that exist with income level $y_b^{ji}(\alpha)$, $i > j=1, 2, \dots, J-1$, for whom:

$$\tilde{V}(p_j, g_j; y, \alpha) = \tilde{V}(p_i, g_i; y, \alpha) = \underset{k=1, 2, \dots, J}{\text{Max}} \tilde{V}(p_k, g_k; y, \alpha) \quad (12)$$

form a boundary in the (α, y) plane that partitions residents between communities j and i (see Figure 1A). Households on a boundary are indifferent between their chosen residents while all other residents strictly prefer their residential choice.

Versions of these results are in the literature (see, e.g., Epple and Platt (1998)), and we just outline the logic here. Proposition 2a must hold to have anyone choose a lower numbered community. Proposition 2b follows from the single-crossing assumptions $\widetilde{\text{SR}}\bar{I}$ and $\widetilde{\text{SR}}\alpha$. Proposition 3c is essentially definitional. Typically, a boundary will be between communities j and $j+1$, but we cannot rule out that for some α no types will choose a community (implying, e.g., a boundary might be between j and $j+2$ for some α). Note that Proposition 2b implies that boundaries will be downward sloping.

Existence of Tiebout equilibrium in the three-stage model is not guaranteed, but is not unusual.⁸ We provide computed examples below. Multiplicity of Tiebout equilibria can arise if housing supplies differ across jurisdictions. For example, with two jurisdictions having different housing supplies, either might be the lower- g jurisdiction. Non-stratified equilibrium always exists in the model as well. Suppose, for example, that each jurisdiction has the same housing supply. Suppose, further, that households choose jurisdictions in the first stage such that $f_j = f/J$ for all y . Then the continuation equilibrium values are the same in each jurisdiction; the jurisdictions are clones. In turn, the initial residential choices are equilibrium ones since the households are indifferent to

⁸ Restrictions on preferences and technology sufficient for existence in the model with no taste variation are developed in Epple, Romer, and Filimon (1993).

their community. These non-Tiebout equilibria do not require the same housing supplies; initial residence choices can be adjusted so that the same (p,g) values arise in each jurisdiction. There are also mixed equilibria generally where proper subsets of jurisdictions are clones, these acting like one jurisdiction in a fully stratified equilibrium. Such equilibria are unstable (see, e.g., Fernandez and Rogerson, 1996). We study here the (full) Tiebout equilibrium, obviously in cases where it exists.

The comparison centralized equilibrium assumes the metropolitan area is one jurisdiction, with housing supply that is the usual aggregation of the jurisdictional housing supplies in the non-centralized case. Equilibrium is determined analogously to above, but with no alternative jurisdictions to choose from in the first stage and with one vote of the entire population for the tax rate, followed by consumption and provision of the public good. From above, it follows that centralized equilibrium exists and is unique. Obviously, no matching of preferences to public goods arises in the centralized case. Our interest is in the welfare comparison of the centralized equilibrium to the Tiebout equilibrium, when the latter exists. We should note that the centralized equilibrium values correspond to those in the de-centralized non-stratified (clone) equilibrium discussed in the previous paragraph, so one can interpret the comparison this way as well.

c. Efficiency Considerations. The main finding in this paper is that potential efficiency gains from decentralization are, in practice, largely dissipated. In this sub-section, we first examine the social welfare problem to provide a theoretical perspective on the causes of the inefficiency we find. We then go on to clarify how we measure efficiency when we calculate welfare effects.

(i) The Planner's Problem. We first characterize Pareto Efficient allocations. Let $\omega(y,\alpha) > 0$ denote the weight on household (y,α) 's utility in the social welfare function

and $\omega_R > 0$ the same for the absentee initial housing owners.⁹ Let $r(y, \alpha)$ denote the planner's monetary transfer to household (y, α) and R the total transfer to the initial housing owners. The social planner is permitted to levy in community j both a head tax T_j and a property tax (t_j) , the former necessary to obtain efficiency as we show. After solving this problem, we will then examine the constrained efficiency problem that does not allow head taxation, as this will provide further insight into inefficiencies that arise in Tiebout (property-tax) equilibria. It is again convenient to work with an indirect utility function. Let:

$$V^e(p_j, g_j, y + r(y) - T_j, \alpha) \equiv \text{Max}_h U(y + r(y, \alpha) - T_j - p_j h, h, g_j, \alpha); \quad (13)$$

where the solution to the maximization problem in (13) is given by $h_d(p_j, y + r(y, \alpha) - T_j, g_j, \alpha)$, recalling that $h_d(\cdot)$ denotes ordinary housing demand. Finally, let $a_j(y, \alpha) \in [0, 1]$ denote the proportion of households (y, α) assigned by the planner to community j .

The social planner's problem is:

$$\text{Max}_{r(y, \alpha), a_i(y, \alpha), T_i, t_i, p_i, g_i} \sum_{i=1}^J \left\{ \int_S \omega(y, \alpha) V^e(p_i, y + r(y, \alpha) - T_i, g_i, \alpha) a_i(y, \alpha) f(y, \alpha) dy d\alpha + \omega_R (R / J + \int_0^{p_i / (1+t_i)} H_s^i(z) dz) \right\} \quad (14)$$

$$\text{s.t.} \quad R + \int_S r(y, \alpha) f(y, \alpha) dy d\alpha = 0; \quad (15)$$

$$\int_S h_d(p_i, y + r(y, \alpha) - T_i, g_i, \alpha) a_i(y, \alpha) f(y, \alpha) dy d\alpha = H_s^i(p_i / (1+t_i)), \quad i = 1, 2, \dots, J; \quad (16)$$

$$T_i \int_S a_i(y, \alpha) f(y, \alpha) dy d\alpha + \frac{t_i p_i}{1+t_i} H_s^i(p_i / (1+t_i)) = g_i \int_S a_i(y, \alpha) f(y, \alpha) dy d\alpha, \quad i = 1, 2, \dots, J; \quad (17)$$

$$a_i(y, \alpha) \in [0, 1] \text{ and } \sum_{i=1}^J a_i(y, \alpha) = 1 \quad \forall (y, \alpha). \quad (18)$$

⁹ We assume housing owners have quasi-linear utility functions and the social planner treats them all the same.

A solution to the problem is Pareto Efficient.¹⁰ Since the problem is written requiring competitive provision of housing and also requiring jurisdictional balanced budgets, it may appear we have imposed some second-best requirements on the “efficient” allocation. However, as discussed below, these impositions are consistent with first-best Pareto Efficiency (but see the previous footnote). As the social weights $(\omega(y,\alpha),\omega_R)$ are varied alternative Pareto Efficient allocations are determined. If the utility possibilities set is convex, then all Pareto Efficient allocations are a solution to the problem for some set of weights.¹¹ Note, too, that $r(y,\alpha) = R = 0$ will arise in the solution to the planner’s problem for some weights $(\omega(y,\alpha),\omega_R)$, which is the case most naturally compared to the market equilibrium allocation.

To solve the problem, write the Lagrangian function:

$$L = \sum_{i=1}^J \left\{ \int_S \omega V_i^e a_i f dy d\alpha + \omega_R (R/J + \int_0^{p_i/(1+t_i)} H_s^i dz) \right\} + \sum_{i=1}^J \lambda_i [(T_i - g_i) \int_S a_i f dy + \frac{t_i p_i}{1+t_i} H_s^i] + \sum_{i=1}^J \eta_i [\int_S h_d a_i f dy - H_s^i] + \Omega [R + \int_S r f dy d\alpha]; \quad (19)$$

where λ_i , η_i , and Ω are multipliers, we have suppressed arguments of functions, V_i^e is notation indicating that V^e has arguments corresponding to community i , and constraint (18) is taken account of below. The first-order condition on $(r(y,\alpha),R)$ can be written:

$$-\Omega = \sum_{i=1}^J \omega U_1^i a_i + \sum_{i=1}^J \eta_i \frac{\partial h_d^i}{\partial y} a_i = \omega_R \quad \forall (y, \alpha); \quad (20)$$

where U_1^i is the partial derivative of U with respect to its first argument and the superscript indicates evaluation of the function at community i values. (We continue to use such notation below.) Let:

¹⁰ We treat the housing supplies to jurisdictions as a technological constraint. That is, we do not allow jurisdictional lines to be redrawn, which would effectively permit trading of housing between jurisdictions.

¹¹ If the constrained utilities possibilities set is not convex, then one can still find all Pareto Efficient allocations as extrema of the planner’s problem. Some solutions would be local minima of the problem but would satisfy the same (first-order) conditions we derive below.

$$\text{MSV}_i(y, \alpha) \equiv L_{a_i f} = \omega V_i^e + \lambda_i [T_i - g_i] + \eta_i h_d^i \quad (21)$$

denote the marginal social value of assigning a measure $a_i f(y, \alpha)$ of household type (y, α) to community i , which equals the first variation in the Lagrangian with respect to type (y, α) .¹² Now taking account of (18), the optimal household assignment criterion can be written¹³:

$$a_i(y, \alpha) \begin{pmatrix} = 0 \\ \in [0, 1] \\ = 1 \end{pmatrix} \text{ as } \text{MSV}_i(y, \alpha) \begin{pmatrix} = \\ < \\ > \end{pmatrix} \text{Max}_{j \neq i} \text{MSV}_j(y, \alpha) \quad \forall (y, \alpha). \quad (22)$$

To write out the remaining first-order conditions, let:

$$N_i \equiv \int_S a_i(y, \alpha) f(y, \alpha) dy d\alpha \text{ and } \epsilon_s^i \equiv \frac{H_s^{i'}}{H_s^i} \frac{p_i}{(1+t_i)} \quad (23)$$

denote respectively the number of residents of community i and the elasticity of housing supply. We have:

$$L_{t_i} = 0 \rightarrow -\omega_R + \lambda_i (1 - t_i \epsilon_s^i) + \frac{1+t_i}{p_i} \eta_i \epsilon_s^i = 0; \quad (24)$$

$$L_{T_i} = 0 \rightarrow -\int_S \omega U_1^i a_i f dy d\alpha + \lambda_i N_i - \eta_i \int_S \frac{\partial h_d^i}{\partial y} a_i f dy d\alpha = 0; \quad (25)$$

$$L_{g_i} = 0 \rightarrow \int_S \omega U_3^i a_i f dy d\alpha + \eta_i \int_S \frac{\partial h_d^i}{\partial g_i} a_i f dy d\alpha - \lambda_i N_i = 0; \quad (26)$$

and

$$L_{p_i} = 0 \rightarrow \frac{1+t_i}{H_s^i} \left[\eta_i \int_S \frac{\partial h_d^i}{\partial p^i} a_i f dy d\alpha - \int_S \omega U_1^i h_d^i a_i f dy d\alpha \right] + t_i \lambda_i (1 + \epsilon_s^i) - \frac{\eta_i (1+t_i) \epsilon_s^i}{p_i} + \omega_R = 0. \quad (27)$$

¹² This is scaled by $f(y, \alpha)$ just to be comparable across types.

¹³ If the middle line of (22) characterizes the solution for a household y , then the summation constraint in (18) comes into play. However, we will focus on cases where this does not characterize the optimum as discussed below.

We restrict attention to cases where it is efficient to have *differentiated communities* as in Tiebout allocations. This conforms to cases such that $a_i(y, \alpha) = 1$ for some community i for a.e. household (see (21) and (22)). The alternative has homogeneous communities. Whether differentiation is optimal depends on the utility weights in the social welfare function. Essentially we want to examine when equilibrium allocations *with differentiation* are associated with externalities in community choice.

First we confirm what is very intuitive: The social optimum will have no property taxation, just head taxes. More to our purposes, unilateral household choice of residence with an efficiently chosen head tax would be consistent with the efficient allocation. We will then go on to examine the second-best problem where only property taxes are allowed.

Proposition 3: In an efficient differentiated allocation: (a) $t_i = \tau_i = 0$ and $T_i = g_i$; (b) g_i satisfies the Samuelsonian condition;¹⁴ and (c) households are assigned to the community where V_i^e is at a maximum.

The proof of Proposition 3 is in the appendix.

Remarks:

1. It is straightforward to confirm that the same results obtain if the planner also assigns housing consumption to each household and if the government budget constraint is economy wide, rather than local. Regarding the former, households would, of course, be assigned the level of housing they demand. Regarding the latter, direct income transfers permit the government to accomplish the same set of utility levels as would also allowing transfers across jurisdictions. The reason we have specified the problem imposing

¹⁴ Equation (A13) in the appendix states the Samuelsonian condition.

competitive housing consumption and jurisdictional budget balance is because we want to impose these requirements in the second-best analysis that follows.

2. A key implication of Proposition 3 is that if a community were to use head taxation to provide the local public good optimally, then household choice of communities would be socially optimal. Unilateral choice of community would lead households to choose the community where V^e is at a maximum, which, by Proposition 3c, is efficient. Likewise, competitive provision of housing is efficient. The non-distorted price of housing and the head tax efficiently price access to communities. There are no externalities in community choice in this case.

3. This proposition can be viewed as a generalization of the celebrated decentralization theorem of Oates (1972). Our framework follows Oates in assuming no spillovers, costs of provision the same for the centralized as for the decentralized case, and centralization entails uniform provision.¹⁵ Our result extends Oates's theorem by permitting households to be mobile and by establishing that optimally chosen head taxes achieve the efficient decentralized allocation when households are mobile.

To determine the character of jurisdictional choice externalities in the property tax equilibrium, we now examine the planner's problem assuming head taxation is not allowed. Set $T_i = 0$ everywhere above and drop the first-order condition describing the efficient choice of T_i , i.e., (25). With $T_i = 0$, the other first-order conditions remain valid.¹⁶ Of course, t_i will be positive here and is optimally chosen by the planner, but we will also discuss later the alternative where t_i is suboptimal. Household choice of a jurisdiction would now be associated with an externality, and its character is the focus.

¹⁵ See Oates (1999, 2006) for a detailed discussion of the assumptions underlying the theorem and the importance of those assumptions.

¹⁶ We continue to study cases with differentiated allocations.

With reference to (21)-(22), the value of what we call the “jurisdictional choice externality (JCE)” of household (y, α) in jurisdiction i is given by:

$$JCE_i(y, \alpha) \equiv -\lambda_i g_i + \eta_i h_d(p_i, y + r(y, \alpha), g_i, \alpha). \quad (28)$$

$JCE_i(y, \alpha)$ equals the social value of choice of community i by household (y, α) in excess of the household’s own (weighted) utility. Thus $JCE_i(y, \alpha)$ measures the social benefit or cost imposed on others when household (y, α) chooses to locate in jurisdiction i . We assume now to simplify the analysis that housing demand is independent of g_i , as arises in the cases we analyze below.¹⁷

To convey the main results here, we introduce a bit more notation. Let $h_c(\cdot)$ denote a household’s compensated demand function for housing. Let:

$$\tau_i(y, \alpha) \equiv \frac{t_i p_i h_d(p_i, y + r(y, \alpha), \alpha)}{(1 + t_i)}; \quad (29)$$

and

$$\theta_i \equiv \frac{(1 + t_i) \epsilon_s^i}{(1 + t_i) \epsilon_s^i - \frac{p_i}{H_s^i} \int_s \frac{\partial h_c^i}{\partial p_i} a_i f dy d\alpha}. \quad (30)$$

Observe that τ_i is household (y, α) ’s tax payment in jurisdiction i , and $\theta_i \in [0, 1]$ where the integral term in the denominator of θ_i is a weighted average of households’ compensated demand elasticities. We have:

Proposition 4: (a) The jurisdictional choice externality in the planner’s solution satisfies:

$$JCE_i(y, \alpha) = -\lambda_i [g_i - \tau_i(y) \theta_i]; \quad (31)$$

with

¹⁷ We also indicate what changes if housing demand does depend on g_i .

$$\lambda_i = \frac{\int_s \omega U_3^i a_i f dy d\alpha}{N_i} > 0. \quad (32)$$

(b) $JCE_i(y, \alpha) \rightarrow -\lambda_i g_i$ as $\varepsilon_s^i \rightarrow 0$; $JCE_i(y, \alpha) \rightarrow -\lambda_i (g_i - \tau_i(y, \alpha))$ as $\varepsilon_s^i \rightarrow \infty$.

(c) $JCE_i(y, \alpha)$ is negative for all households in community i with housing demand below the mean.

Proof of Proposition 4: (a) Substitute from (24) and (A11) from the appendix into (27) to obtain:

$$\eta_i = -\lambda_i \frac{t_i p_i \varepsilon_s^i}{\frac{p_i}{H_s^i} \int_s \frac{\partial h_c^i}{\partial p_i} a_i f dy d\alpha - (1 + t_i) \varepsilon_s^i}. \quad (33)$$

Substituting (29), (30), and (33) into (28), yields (31). Expression (32) follows from (26) using our assumption that housing demand is independent of g_i , and the value of λ_i is obviously positive.¹⁸

(b) These results follow trivially from (31) and the definition of θ_i (i.e., (30)).

(c) This follows from (31) since $\theta_i \in [0, 1]$ and g_i equals the tax payment of the household in community i with average housing consumption. ■

Remarks:

1. The main implication is that an equilibrium allocation with efficient property tax would have too many households choosing jurisdictions with high g 's, especially poorer households (assuming housing demand is normal). The value of the externality for a household is highest, ironically, when housing supply elasticity equals 0. In this case, the entire tax is, of course, absorbed by the absentee housing owners; and there is no distortion in the housing market. But there is not efficient pricing of the congestion

¹⁸ If housing demand depends on g_i , then a sufficient condition for λ_i to be positive is that housing demand is non-increasing in g_i . The remaining results in Proposition 4 are as stated.

externality from consumption of the local public good.¹⁹ While the level of the externality for a poorer household that chooses a richer community is higher with lower housing supply elasticity, capitalization of higher g in housing prices is inversely related to the housing supply elasticity. We find computationally that the increased capitalization acts as a substantial deterrent to poorer households choosing richer jurisdictions and welfare rises as the housing supply elasticity falls.²⁰ In any case, poorer households that consume less housing have an incentive to crowd richer jurisdictions. The equilibrium does not exhibit efficient choice of property tax due to majority choice, but this distortion is typically minor. *The theoretical distortion identified here – poorer types crowding richer jurisdictions – we find below to be key to the welfare losses from Tiebout sorting that arise with property taxation.*

2. Note from (33) that the multiplier (η) on the housing-market clearance condition is positive except when the housing supply elasticity is 0. This is because the gross housing price inefficiently deters housing consumption and is not enough to deter poor households from moving into high- g communities. Requiring housing consumption in excess of demand could then improve efficiency.²¹ If the tax t_i is inefficient (i.e., is not chosen by the planner), one finds that²²:

$$\eta_i = \frac{t_i \left[\int_S \omega U_1^i h_d^i a_i f dy d\alpha - (1 + \epsilon_s^i) \frac{H_s^i}{N_i} \int_S \omega U_3^i a_i f dy d\alpha \right]}{\int_S \frac{\partial h_c^i}{\partial p_i} a_i f dy d\alpha + t_i \int_y \frac{\partial h_d^i}{\partial p_i} a_i f dy d\alpha - \frac{(1 + t_i) \epsilon_s^i H_s^i}{p_i}}. \quad (34)$$

¹⁹ Household community choice would be efficient if the local public good were not congested.

²⁰ This analysis is in the appendix on robustness of the computational findings.

²¹ See Calabrese, Epple, and Romano (2007) on residential zoning that improves efficiency.

²² This is found by solving the planner's problem with t_i exogenous, hence suppressing condition (24). We continue to assume that T_i must be 0.

Now η_i can be positive or negative. This is because g_i might be over-provided (conditional on using property taxation) and limiting housing consumption would reduce this distortion.

(ii) Measuring Welfare. We treat the centralized equilibrium as the status quo and use (the negative of) aggregate compensating variation associated with the Tiebout equilibrium as our welfare measure. Let $U^c(y, \alpha)$ denote utility of household (y, α) in the centralized equilibrium and $U^T(y, \alpha)$ utility in Tiebout equilibrium. Let $v(y, \alpha)$ denote compensating variation, defined in $U^c(y, \alpha) = U^T(y + v, \alpha)$. Let $CV = \int_S v(y, \alpha) f(y, \alpha) dy d\alpha$ denote aggregate household compensating variation. Let $R^c = \sum_{j=1}^J \int_0^{p_s^c} H_s^j(p) dp$ denote housing rents in the centralized equilibrium, where p_s^c denotes the net housing price. Let $R^T = \sum_{j=1}^J \int_0^{p_s^j} H_s^j(p) dp$ denote housing rents in the Tiebout equilibrium. Compensating variation of the absentee landlords is given by: $R^c - R^T$. We report $W^T = - [CV + R^c - R^T]$ as our welfare measure, while also reporting aggregate consumer welfare ($-CV$). The negative of compensating variation is reported, so a positive value indicates a gain from Tiebout sorting.

We know a priori that the Tiebout equilibrium is not Pareto Efficient. If households choose residences and housing followed by efficient public good provision satisfying the Samuelsonian condition financed by a head tax, then equilibrium would be efficient (Proposition 3). Such an allocation would maximize our welfare measure (i.e., the negative of aggregate compensating variation).²³ In the Tiebout equilibrium we study, the housing market distortion from use of a property tax to finance public provision is generally inefficient. Likewise, majority choice of the level of provision of

²³ This is proved in an appendix available on request.

the local public good is generally inefficient. These inefficiencies further imply that externalities arise in the individual choice of residences as we have shown. We know, then, that if we calculate welfare analogously in going from the centralized equilibrium to the efficient head-tax equilibrium, denoted by W^H , that $W^H > 0$ and $W^H > W^T$. In spite of the latter inequality, we perceive a strong belief among economists that $W^T > 0$ is to be expected: Some aggregate welfare gains will arise from the equilibrium matching of households to relatively desired public good levels.²⁴ In fact, we will see that this belief appears to be overly optimistic. We show below that it is frequently the case that $W^T < 0$ when W^H is substantial.

4. Computational Analysis

We first examine a calibrated computational model that demonstrates the tendency for decentralization to be inefficient. This computational model also permits us to delineate the magnitudes of the various sources of inefficiency. We then employ a more general model estimated using data from the Boston MA in the next section, and, again, find a welfare loss.

a. Calibration of the Model. The calibrated model abstracts from taste differences, with then households differing only by income. Household utility is assumed to be CES:

$$U = [\beta_x x^p + \beta_h h^p + \beta_g g^p]^{1/p}. \quad (35)$$

We must calibrate the MA income distribution, the number of jurisdictions, and the parameters of the utility function and housing supply functions. The distribution of MA income is calibrated using data from the 1999 American Housing Survey (AHS).²⁵

Median income reported by the AHS is \$36,942. Using data for the 14 income classes

²⁴ Our perception of the consensus belief is that $v(y, \alpha)$ will be positive for those that choose poorer (low g) communities in Tiebout equilibrium (i.e., there will be a welfare loss for them), but $v(y, \alpha)$ will be negative and offsetting for those that choose richer communities. We find that the offset does not typically occur.

²⁵ <http://www.census.gov/hhes/www/housing/ahs/99dtchrt/tab2-12.html>

reported by the AHS, we estimate mean household income to be \$54,710. These values and our assumption that the income distribution is lognormal imply $\ln y \sim N(10.52, .785)$.

We assume constant elasticity housing supply function in each jurisdiction. Such a housing supply function arises if units of housing are produced competitively by combining a jurisdiction's inelastically supplied land L_j with an elastically supplied factor q according to constant-returns production function: $h = L^\gamma q^{1-\gamma}$, $\gamma \in (0,1)$. Specifically, then

$$H_s^j = L_j \left(p_s^j \right)^{\frac{1-\gamma}{\gamma}} \left(\frac{1-\gamma}{w} \right)^{\frac{1-\gamma}{\gamma}}, \quad (36)$$

where w is the given price of input q . The quantity of housing available at given housing price then varies across jurisdictions proportionately to their land endowment. In our baseline calibration, we assume five local jurisdictions in the MA – a large city and four smaller suburbs that have equal area. The total land supply in the MA is normalized to 1. The city is assumed to have 40% of the total land area and each of the suburbs 15%. We assume that the city is the poorest jurisdiction. The jurisdictions are numbered from poorest to richest: Hence, $L_1 = .4$, and $L_2 = L_3 = L_4 = L_5 = .15$, where L_j equals community j 's land share. The parameter γ equals the share of land inputs in housing in our model. Based on the empirical evidence (see the discussion in Epple and Romer, 1991), we set $\gamma = 1/4$. Note from (36) that this implies a housing supply elasticity equal to 3.²⁶

²⁶ This housing supply elasticity is within the range of estimates for new housing, though estimates vary substantially. See Dipasquale (1999), Blackley (1999), and Somerville (1999). Dipasquale and Wheaton (1992) estimate the long run rental housing supply elasticity to be 6.8. Other estimates also find a higher elasticity than 3 (see Mayer and Somerville, 2000, and Epple, Gordon, and Sieg, 2007). In the appendix, we show that increasing the housing supply elasticity results in a higher welfare loss from Tiebout sorting under property taxation than in our baseline calculation.

The remaining parameter values are $\rho, \beta_x, \beta_h,$ and β_g from the utility function (35), and w from the housing supply function (36). The calibrated parameters are summarized in Table 1. The remaining calibration is based on the single jurisdictional equilibrium for simplicity. First, we set $\beta_x = 1$, a normalization. While less obvious, w is also a “free parameter,” which we also then set equal to 1. To see this, note from (36) that the housing supply function for the MA is: $H_s = (w)^{\frac{\gamma-1}{\gamma}} (p_s)^{\frac{1-\gamma}{\gamma}} (1-\gamma)^{\frac{1-\gamma}{\gamma}}$, and this is the only place that w appears in the model. For any γ , changing w is equivalent to changing the units of measurement of housing. No equilibrium values relevant to utilities then vary with w .

The values of $\beta_g, \beta_h,$ and ρ are set so that in the single jurisdictional equilibrium the median voter chooses $t = .35$, the net-of-tax expenditure share on housing equals .20, and the price elasticity of housing is very close to -1. A $t = .35$ implies a tax rate on property value that is realistic, on the order of 2.5% to 3.0%.²⁷ The expenditure share on housing of .20 is in the range of values estimated in the literature (see Hanushek and Quigley (1980)). Likewise, the housing market literature indicates a price elasticity close to -1.²⁸ The implied values of β_g and β_h are, respectively, 0.094 and .356. We set $\rho = -.01$, which implies a price elasticity of housing demand equal to -.993, while also

²⁷ Observed property tax rates are expressed as a percent of property value. In our model, rates are expressed as a percentage of annual implicit rent. Employing the approach of Poterba (1992), Calabrese and Epple (2006) conclude that tax rates on annualized implicit rents can be converted to rates on property values using a conversion rate on the order of 7% to 9%. Thus, our annualized rate of .35 translates to a tax rate on property value on the order of 2.5% to 3%, which is the order of magnitude of observed property tax rates.

²⁸ See Rosen (1979), Hoyt and Rosenthal (1990), and Rosenthal, Duca, and Gabriel (1991). Hanushek and Quigley (1980) obtain somewhat more inelastic estimates.

implying SRI and existence of a Tiebout equilibrium when there are multiple jurisdictions.²⁹

Table 1: Parameter Values Baseline Model

β_x	β_h	β_g	ρ	γ	w
1.00	.356	.094	-.010	.250	1.00

b. Findings. Table 2 summarizes the findings in this baseline specification, with positive results in the upper panel and normative results in the lower panel. Recall that we report the negative of compensating variation values so that gains from Tiebout sorting correspond to positive values. Column 2 of the upper panel shows key values in the Tiebout equilibrium and column 1 corresponding values in the centralized equilibrium where the MA is one jurisdiction. Ignore the other columns for the moment. The Tiebout equilibrium is income stratified, supported by ascending housing prices, although the property tax rates vary little and are very close to that in the centralized equilibrium. Because these tax rates apply to substantially different housing expenditures, the public good levels vary substantially.

The lower panel shows the welfare effects. Only the poor and very rich are better off in the Tiebout equilibrium, with 95% worse off. Figure 2A graphs the negative of compensating variation against household income. On average consumers are worse off, with an average (minus) compensating variation of \$41. The absentee land owners experience a negligible welfare loss. Column 5 reports values in the efficient allocation discussed above, and Figure 2B graphs welfare gains against income. Although 74% of households are worse off in this allocation, households experience an average welfare

²⁹ A $\rho = 0$ implies a Cobb-Douglas utility function and a price elasticity of demand for housing exactly equal to -1. Here SRI fails and an equilibrium with Tiebout sorting does not arise in this case.

gain of \$726 and land owners an average gain of \$711. Hence, the environment is one where Tiebout sorting could lead to substantial welfare gains on average, yet these not only fail to be realized in property tax equilibrium but are reversed.

To delineate the sources of the welfare losses that arise in Tiebout equilibrium, we calculate two other allocations. As discussed above, three inefficiencies arise in Tiebout equilibrium: First, property taxation distorts housing consumption with the usual deadweight loss. Second, majority choice of the tax rate reflects the preference of the median-income household in a jurisdiction, which generally differs from the choice that would maximize average welfare.³⁰ Third, externalities arise in household choice of jurisdiction, which we show is the primary source of welfare loss.

The second, majority voting inefficiency, is generally believed to be small in these models. To verify this here, we compute multi-jurisdictional equilibrium with majority choice of a head tax. Equilibrium is determined precisely as in the property-tax model, but voting is over a local head tax that fully finances the local public good. Versions of Propositions 1 and 2 apply to this variation of the Tiebout sorting model.³¹ Values for this equilibrium are shown in column 3 of Table 2. The head taxes are, of course, equal to the levels of public good provision.³² Comparing column 3 to column 5, one sees that the allocation is very close to the efficient allocation. The welfare gain relative to the single-jurisdictional equilibrium is 99.8% of the potential welfare gain from sorting.

³⁰ If median income were equal to mean income and if the (indirect) utility function were linear, then the preference of the median-income household would maximize average welfare. But neither of these conditions is satisfied. These biases are well known.

³¹ The ascending bundles property trivially regards the head tax, not the housing price. Since the head tax is a deterrent to moving into a jurisdiction, it is theoretically possible that housing prices could decline with the level of the public good.

³² Because the calibration of income begins at 0, some households in the poorest jurisdiction cannot afford to pay the \$1691 head tax. The proportion of the population is only .000251, so we simply ignore this.

The welfare loss in the Tiebout equilibrium is then largely attributable to property taxation and household jurisdictional choice externalities rather than voting bias. To delineate these effects, we *assign* households to jurisdictions as arises in the efficient allocation, but then they vote for a local property tax to finance the public good. Hence, this allocation essentially removes externalities from household choice of jurisdiction, while retaining the property tax distortion (as well as the small voting bias). This is not an equilibrium allocation because some households would prefer to move. The associated values are reported in column 4 of Table 2. We see that most of the potential welfare gain from efficient sorting arises in this allocation; about 80%.

We conclude that the jurisdictional choice externality is the main cause of the welfare loss we find. As already discussed, relatively poor households crowd into richer jurisdictions to consume high levels of the public good, while free riding on richer households that pay more in taxes and on the absentee land owners. As one way to illustrate the free riding in the property-tax Tiebout equilibrium, we compute the ratio of the tax payment (or housing consumption) of the poorest resident to the mean-income resident in the four suburbs. Moving up the wealth hierarchy of suburbs, these ratios equal .84, .84, .80, and .57. From another perspective, referring to Table 2, we see that the equilibrium populations of the richer jurisdictions are substantially higher and the income levels substantially lower than in the efficient allocation. The fundamental explanation for the welfare loss in Tiebout property tax equilibrium is that the resulting sorting of households is inefficient; it's not stratified enough! While we are in a second-best economy so that "anything can happen," we, nevertheless, find this very surprising. Given property taxation, the model indicates that the degree of Tiebout sorting is crucial for welfare gains to be realized. While it is well known that Tiebout sorting is not good

for poorer types, that it will sometimes be also bad on average makes it difficult to support such decentralization.

The welfare loss we find is not contrived. To examine robustness, we vary the equilibrium concept with respect to the nature of assumed voter beliefs and the parameters of the model. The analysis is an appendix available on request, and we very briefly summarize here. Two alternative specifications of timing of choices and voter beliefs are analyzed. An alternative where voters anticipate changes in housing consumption, but not in jurisdictional choice, has negligible effects on our findings. An alternative where voters anticipate both changes in housing consumption and jurisdictional choice leads to substantially higher welfare losses from Tiebout sorting in property tax equilibrium.

Increasing or decreasing the number of jurisdictions by one has very minor effects. Reducing ρ , hence the elasticity of substitution in the CES utility function, leads to welfare gains from Tiebout sorting under property taxation.³³ Households consume more housing and are more reluctant to reduce their housing consumption. However, even with ρ reduced to $-.5$, thus doubling the elasticity of substitution relative to our benchmark calibration, less than one third of the potential gains from decentralization are realized.

Reducing γ increases housing supply elasticities and welfare losses from Tiebout sorting with property taxation increase rapidly. Housing prices rise more slowly as poor households move into richer jurisdictions, worsening the effect of the jurisdictional choice externality as more such movement takes place. Increasing γ has the reverse effects.

³³ We cannot consider higher values of ρ since any significant increases would violate SRI and preclude sorting of types in property tax equilibrium.

Increases in β_g , the weight on the public good in the utility function, increase demand for the local public good and exacerbates the inefficiencies and welfare losses in Tiebout property tax equilibrium. Increasing β_h , the weight on housing in the utility function, increases demand for housing. Property tax rates fall and households find it more difficult to substitute away from housing. As a consequence, inefficiencies in Tiebout property tax equilibrium are reduced.

While we do not always find losses from Tiebout sorting under property taxation, we find a loss in our preferred calibration and we find it is fairly persistent over a variety of parameter variations. Moreover, when gains arise, they are typically a small percentage of potential gains from efficient sorting. These computational findings provide motivation for further pursuit of the efficiency question. The next section develops our main quantitative findings that are based on an estimated model.

5. Econometric Model and Findings

a. The Econometric Model and Estimated Parameters. The framework used in the econometric analysis is set forth in Epple and Sieg (1999) and Calabrese, Epple, Romer, and Sieg (2006).³⁴ We now summarize the econometric model and estimates. The specification of the local public good is generalized relative to the above model by inclusion of a jurisdictional peer effect to better fit the data. Suppressing the jurisdictional subscripts and letting q denote the quality of the local public good, the following indirect utility function is used:

$$\tilde{V}(q, p; y, \alpha) = \left\{ \alpha q^\tau + \left[e^{\frac{y^{1-\nu}-1}{1-\nu}} e^{-\frac{Bp^{\eta+1}-1}{1+\eta}} \right]^\tau \right\}^{\frac{1}{\tau}}; \quad (37)$$

where

$$q = g \cdot \bar{y}^\phi; \quad (38)$$

³⁴ See also Epple, Romer, and Sieg (2001).

and \bar{y} is the mean income in the jurisdiction. Peer effects might operate through educational spillovers in the classroom, through parental monitoring of teachers and school administrators, or through other channels.³⁵ Note that the indirect utility function in (37) is the standard one that allows housing consumption to vary with prices, as specified in (10) above. This specification has the following useful properties.³⁶ It is separable in public- and private-good components, substantially simplifying estimation. The implied elasticity of substitution between the public good component and private good component is constant and equal to $1/(1-\tau)$. Using Roy's identity, the implied housing demand function is $h_d = Bp^\eta y^\nu$. Thus housing demand has constant price and income elasticities, as is common in empirical analysis. The single-crossing conditions for stratified community choice, i.e., \widetilde{SRI} and $\widetilde{SR\alpha}$, are satisfied if $\tau < 0$.³⁷ This condition is tested empirically, and τ is found to be negative and statistically very significant (Epple and Sieg, 1999).

The metropolitan population density function, $f(y,\alpha)$, is taken to be bi-variate lognormal:

$$\begin{pmatrix} \ln y \\ \ln \alpha \end{pmatrix} \sim N \left[\begin{pmatrix} \mu_y \\ \mu_\alpha \end{pmatrix}, \begin{pmatrix} \sigma_y^2 & \lambda \sigma_y \sigma_\alpha \\ \lambda \sigma_y \sigma_\alpha & \sigma_\alpha^2 \end{pmatrix} \right]. \quad (39)$$

The model then has ten parameters to be estimated: $\tau, \nu, \eta, B, \phi, \mu_{\ln y}, \sigma_{\ln y}, \mu_{\ln \alpha}, \sigma_{\ln \alpha}$, and λ .

³⁵ Recent empirical analysis of peer effects in education include Angrist and Lang (2004), Arcidiacono and Nickolson (2005), Betts and Morell (1999), Cooley (2007), Dale and Krueger (2002), Ding and Lehrer (2007), Figlio (2003), Hanushek, Kain, Markman, and Rivkin (2003), Hoxby and Weingarth (2005), Sacerdote (2001), Vigor and Nechyba (2005), Zimmer and Toma (1999), and Zimmerman (2000).

³⁶ There is not a closed form for the associated (direct) utility function. An appendix, available from the authors, provides detail on this specification, including demonstration that it satisfies all the standard properties (e.g., quasi-concavity in prices) of an indirect utility function.

³⁷ This condition also ensures that voting equilibrium exists in the second stage. This is shown in the appendix discussed in the previous footnote.

Estimation is based on data for the 92 municipalities in the Boston Metropolitan Area. Data are used for 1980, which precedes the state imposition of property tax limits (Proposition 2½). The Boston metropolitan area is particularly well suited to estimation of the model. In Massachusetts school districts and municipalities are coterminous. Property taxes were the primary source of local revenues during this period, and residential property tax revenue tracks well educational expenditure per student in the 92 municipalities with a correlation coefficient of 0.73. Per student educational expenditure is then used for g in the estimation.

Estimation proceeds in two stages. Table 3 reports the estimates. In stage one (Epple and Sieg, 1999), the mean and standard deviation of $\ln(y)$ are estimated first, using the metropolitan income distribution. Three additional parameters are estimated by utilizing the stratification and boundary-indifference conditions. The boundary-indifference conditions and the indirect utility function imply the following expression for the boundary loci between jurisdictions j and $j+1$:

$$\ln(\alpha) + \frac{(y^{1-\nu} - 1)}{1-\nu} = \ln\left(\frac{Q_{j+1} - Q_j}{q_j^\tau - q_{j+1}^\tau}\right) \equiv K_j; \quad (40)$$

where:

$$Q_j = e^{-\frac{Bp_j^{\eta+1} - 1}{\eta+1}}. \quad (41)$$

There are 91 such loci partitioning the metropolitan population into 92 municipalities. A minimum-distance estimator is then used to match quartiles of the 92 income distributions implied by the model to quartiles of the 92 income distributions that are estimated by the US Census. The additional parameters identified here are:

τ/σ_α , ν , and λ . In addition to the 92 income distributions, the populations of the 92

municipalities are used in this stage. The K_j are solved out at each point in the parameter search. Hence, housing values and public good qualities are not needed at this stage. The asymptotics are with respect to the sample size taken by the Census so the parameters are estimated with a high degree of precision. The ratio, τ/σ_α , is negative and statistically significant, supporting the single-crossing assumptions. Note that this first-stage estimator invokes only necessary conditions for equilibrium, so uniqueness of equilibrium is not a concern.

Table 3: Parameter Estimates
(Standard errors are in parentheses)

$\mu_{\ln y}$	$\sigma_{\ln y}$	λ	$\tau/\sigma_{\ln \alpha}$	ν	B	ϕ	$\mu_{\ln \alpha}$	$\sigma_{\ln \alpha}$	η
9.790 (.002)	.755 (.004)	-.019 (.031)	-.283 (013)	.938 (.026)	.175 (.007)	2.623 (.147)	-2.643 (.017)	.1 ^a	-.3 ^b

^aSet at minimum in the program. ^bFixed since weakly identified.

In the second stage (Calabrese, et.al., 2006), the remaining parameters are estimated using maximum likelihood. Parameters identified in the first stage are fixed at the values estimated in that stage. In the second stage, at each step in the parameter search, the theoretical model with household sorting and myopic voting over property tax rates is solved for equilibrium values of property tax rates, expenditures on g , and aggregate housing values in each of the 92 communities. The observed values of these variables in the 92 communities are then presumed to be equal to the values implied by the model plus measurement error. Since estimation at this stage involves matching house values of the model to those in the data, the price elasticity of housing demand is only tenuously identified.³⁸ Hence, that parameter is fixed at $\eta = -.3$, and remaining parameters are estimated. We vary η below. Calabrese, et. al. (2006) also fixed $\sigma_{\ln \alpha}$ at .1

³⁸ Data on housing values is only available at the jurisdictional level, which permits identification of key parameters, but does not provide good data for estimating the price elasticity.

producing a good fit to the data.³⁹ We have since confirmed that this closely corresponds to the estimated value (equal to .0998). Calabrese, et. al. (2006) demonstrate that, conditional on the first stage results, the equilibrium in the second stage is unique. Thus, the estimation procedure is not vulnerable to concerns about multiple equilibria.

Figure 3 relates observed jurisdictional values to those predicted by the estimated model. Jurisdictions are ordered by increasing median household income. Following Poterba (1992), the observed property tax rate is converted from that on home value to that on the implied net rental rate per unit of housing to correspond to our model of housing services and prices. Note that the dollar values for educational expenditure per household and housing value are in 1980 dollars in Figure 3. The figure at once illustrates the substantial Tiebout sorting and the predictive power of the estimated model.

b. Welfare Effects of Tiebout Sorting. The econometric analysis summarized above does not generate an estimate of the elasticity of housing supply, which is needed to perform our welfare computations. We assume constant elasticity housing supply and use the same housing supply elasticity as in the baseline computational model above (i.e., equal to 3). The equilibrium with 92 communities is computed as part of the estimation. To calculate the counter-factual equilibrium with a single metropolitan government, land area for housing must be obtained. Given the housing supply elasticity, using (36), the implied land area used for housing in each municipality can be calculated. These values

³⁹ $\sigma_{\ln \alpha} = .1$ may give the impression that taste variation is then negligible, but that is incorrect because the magnitude of $\sigma_{\ln \alpha}$ depends on choice of scaling. For example, $\sigma_{\ln \alpha}$ can be rescaled by expressing the first argument in the indirect utility function (50) not as αq^τ but instead as $(\alpha q)^\tau$. The important point here is that second-stage estimates preserve the decomposition of the metropolitan distribution of income within and across communities that is captured in the first-stage estimates. As reported in Epple and Sieg (1999), 89% of the total variance in metropolitan income is within-community variance and 11% is across communities.

are aggregated to obtain land area for housing with a single metropolitan government. This then permits calculation of the equilibrium with a single metropolitan government and no sorting of households.

In the computed single jurisdictional equilibrium, we obtain $g = \$1100.42$, $t = 0.43$, and $p = 2.07$. By way of comparison, the population weighted means in the 92-community equilibrium are: $\bar{g} = \$1127$; $\bar{t} = 0.41$; and $\bar{p} = 2.35$. We then compute compensating variation for households and initial land owners as above. The household average compensating variation in going to the multi-jurisdictional equilibrium is \$478 and the per household CV for land owners equals -\$162. Hence, the Tiebout equilibrium implies a welfare loss equal to \$316 per household. This equals 1.3% of 1980 per household income or, if expressed using year 2000 values to be comparable to the calibrated model in Section 3, the loss equals \$711.

c. Sensitivity Analysis. The Calabrese, et. al. (2006) model differs theoretically from the model developed earlier in this paper in its inclusion of a peer effect. Also, the assumed value of the price elasticity of housing demand (η) is more inelastic than that implied by our earlier calibration. Here we briefly examine consequences of better aligning the two models.

The welfare calculation in the preceding section assumes that centralization equalizes both expenditure per student and peer quality across jurisdictions. Of course, equalizing expenditure will not equalize peer quality without policy intervention that directly addresses peer sorting. Hence, we performed an alternative calculation in which expenditure per student is equalized while peer sorting is preserved. The household average compensating variation from expenditure equalization is \$403, and the per household CV for land owners equals -\$109. Hence, the Tiebout equilibrium implies a

welfare loss equal to \$294 per household or 1.2% of 1980 per household income. Thus, expenditure equalization achieves most of the potential welfare gain from centralization. This is of considerable practical importance, since existing school finance equalizations focus on expenditure equalization.

Turning to the price-elasticity of demand for housing, we re-estimated the model with η equal to $-.5$ while continuing to include the peer effect. The welfare loss per household from Tiebout sorting rises to \$811. The welfare loss continues to rise as η is further reduced. However, the implied variation of housing prices across communities becomes to extreme to be plausible as the housing price elasticity declines $-.5$.⁴⁰ But the price inelastic specification of housing demand in Calabrese, et. al. (2006) model does *not* underlie the welfare loss from Tiebout sorting we find here.

We also calculate the welfare effects of Tiebout sorting shutting down the peer effect while retaining the remaining parameter values.⁴¹ With $\eta = -.3$, a slight average welfare gain equal to \$32 per household arises from Tiebout sorting. With $\eta = -.5$, a slight average welfare loss arises equal to \$31 per household.

The results from the estimated model indicate the inefficiencies from Tiebout sorting under property taxation offset the potential gains, consistent with the findings of the calibrated model. Thus, findings from the estimated model reinforce this paper's key finding.

d. Relationship to Prior Work. A very influential estimate of the welfare gains from decentralization is provided by Bradford and Oates (1974). They, as we, focus on

⁴⁰ With $\eta = -.5$, the predicted housing price rises by a factor of 8.87 from the poorest to the richest jurisdiction. Letting η drop to $-.9$, the factor rises to 134. We believe that the model would need to introduce preference heterogeneity in demand for housing to accommodate more price elastic housing demand while having realistic predictions.

⁴¹ The fit of the model is substantially reduced by shutting down the peer effect. However, we include this additional calculation to illustrate the robustness of our finding.

education as the key service provided by local governments, and they compare decentralized to uniform provision. *Assuming efficient decentralized provision*, they estimated the welfare effect of centralization using data for 54 municipalities in New Jersey. They find the welfare loss of centralization to be 50% of population-weighted sum of the absolute changes in expenditures that would arise from equalization of expenditures. Using the population proportions and expenditures from the equilibrium we obtain in column 2 of Table 2, we find that equalization would result in a population-weighted sum of absolute expenditure changes of \$2,580. Applying their 50% estimate to this result, we obtain an estimated welfare loss from centralization of \$1,290. The same exercise using the populations and expenditures from our efficient allocation (column 5 of Table 2) yields a quite similar welfare loss estimate of \$1,262. If instead of the preceding approximations, we calculate the welfare loss of the efficient decentralized equilibrium in our model to the efficient centralized equilibrium, we obtain \$1,212. This is remarkably close to the preceding approximate results obtained by assuming that the percentage welfare loss from the Bradford-Oates calculation would be realized in our model. These results highlight that the differing conclusions that we obtain in this paper are not due to differences with respect to the potential gains from decentralization. Rather, we find that the inefficiencies associated with the current institutional structure dissipate those potential gains.

6. Concluding Remarks

Efforts to reduce inequalities in the local public finance of schooling have lead to major changes in education policy in much of the U.S.⁴² Few economists would challenge the notion that those inequalities, arising from Tiebout sorting, had lowered the

⁴² See, for example, Evans, Murray, and Schwab (1998).

welfare of many, especially the poor. However, distributional issues aside, we, and we believe most other economists, had believed the Tiebout process to be efficiency enhancing. While the presence of inefficiencies in local property tax equilibria is understood, we know of no research that quantifies the net effects of such allocations when explicit account is taken of the effects of mobility.⁴³ In pursuing such an analysis here, we have found that these inefficiencies are substantial and overturn potential average welfare gains in both a standard calibrated model and an estimated model. It is surprising to find that the welfare effects run counter to basic intuition concerning the Tiebout process. From a policy perspective, however, the findings are encouraging in suggesting that equity-motivated efforts to reduced differences in educational expenditures per student may come at little if any cost in allocative efficiency.

The finding that decentralization as manifest in practice results in average welfare losses has led us to investigate the main source of the inefficiency. We find that the externality in choice of residence is the primary source of loss. Thus, ironically, the mobility that Tiebout emphasized as essential to the realization of potential efficiency gains of decentralization is also the culprit in preventing those gains from being realized.

In a very influential paper, Hamilton (1975) argued that zoning can overcome the inefficiencies associated with property taxation. In Calabrese, Epple, and Romano (2007), we pursue a theoretical and quantitative analysis of residential zoning that supports Hamilton's (1975) argument that zoning can serve as a substitute for head

⁴³ Brueckner (2004) compares a Tiebout equilibrium with taxation of mobile capital to the centralized alternative and shows by simulation that welfare can be higher or lower in the Tiebout equilibrium. Brueckner's focus is on the trade off from inefficient tax competition for mobile capital, the focus of the tax competition literature, and the gains from matching levels of public goods to diverse preferences. Our research differs in several important ways. The tax we investigate is on (immobile) housing, so the fundamental inefficiency is Brueckner's analysis is not present here. Brueckner's Tiebout sorting is efficient in that a community forms for every preference type, while we treat community boundaries as given with an infinite number of different types and households then select their preferred community. We offer a quantitative assessment of the likely magnitude of welfare effects.

taxation. We show that local public choice of a zoning restriction on housing quality combined with a property tax closely mimics head taxation, and almost all potential Tiebout welfare gains are realized. That analysis is in the context of a model in which households differ only with respect to income. Whether such results carry over to an environment with preference heterogeneity is an important open question, as is the question of whether such a model with zoning can be reconciled with the extent of intra-community household heterogeneity (Epple and Sieg, 1999; Hardman and Ioannides, 2004; Pack and Pack (1977)) and lot size heterogeneity (Epple, 2006) observed in practice.⁴⁴

This paper does not, of course, refute Tiebout's argument. Rather, it tells a cautionary tale about applying first-best arguments in a second-best environment. Moreover, our model is comparatively Spartan. We think that it is of much interest to explore further the quantification of the welfare effects of local public goods equilibria.

⁴⁴The modeling challenge for such a generalization is the difficulty in characterizing voting equilibrium when there are multiple sources of voter heterogeneity and multiple policy instruments.

References

Angrist, Joshua and Kevin Lang (2004), "Does School Integration Generate Peer Effects? Evidence from Boston's Metco Program," *American Economic Review*, 94(5), 1613-1634.

Arcidiacono, P. and S. Nickolson (2005), "Peer Effects in Medical Schools," *Journal of Public Economics*, 89, 327-350.

Benabou, Roland (1996), "Equity and Efficiency in Human Capital Investment: The Local Connection," *Review of Economic Studies*, 63, 237-264.

_____ (1993), "Workings of a City: Location, Education, and Production," *Quarterly Journal of Economics*, 108, 619-652.

Betts, J. and D. Morell (1999), "The Determinants of Undergraduate GPA: The Relative Importance of Family Background, High School Resources, and Peer Group Effects," *Journal of Human Resources*, 107, 797-817.

Bewey, T. (1981), "A Critique of Tiebout's Theory of Local Public Expenditures," *Econometrica*, 49, 713-740.

Blackley, Dixie (1999), "The Long Run Elasticity of New Housing Supply in the United States for 1950 to 1994," *The Journal of Real Estate Finance and Economics*, 18(1), 25-42.

Boadway, Robin (1982), "On the Method of Taxation and the Provision of Local Public Goods: Comment," *American Economic Review*, 72(4), 846-851.

Bradford, David F. and Wallace E. Oates (1974), "Suburban Exploitation of Central Cities and Governmental Structure," in H. Hochman and G. Peterson, eds., Redistribution Through Public Choice: New York: Columbia Univ. Press, pp. 43-90.

Brueckner, Jan (1983), "Property Value Maximization and Public Sector Efficiency," *Journal of Urban Economics*, 14, 1-15.

_____ (2004), Brueckner, Jan, "Fiscal Decentralization with Distortionary Taxation: Tiebout vs. Tax Competition," *International Tax and Public Finance*, 11(2), 133-153.

Calabrese, Steve, Epple, Dennis, and Richard Romano (2007), "On the Political Economy of Zoning," *Journal of Public Economics*, 91, 25-49.

Calabrese, Steve, Epple, Dennis, Romer, Thomas, and Holger Sieg (2006), "Local Public Good Provision: voting, Peer Effects, and Mobility," *Journal of Public Economics*, 90, 959-981.

Cooley, Jane (2007), "Desegregation and the Achievement Gap: Do Diverse Peer Help?" working paper, University of Wisconsin-Madison.

Dale, S. and A. Krueger (2002), "Estimating the Payoff to Attending a More Selective College: An application of Selection on Observables and Unobservables," *quarterly Journal of Economics*, 117(4), 1491-1527.

deBartolome, Charles (1990), "Equilibrium and Inefficiency in a Community with Peer Group Effects," *Journal of Political Economy*, 98, 110-133.

Ding, Weili and Steven Lehrer (2007), "Do Peers Affect Student Achievement in China's Secondary Schools?" *The Review of Economics and Statistics*, 89(2), 300-312.

Dispasquale, Denise (1999), "Why Don't We Know More About Housing Supply?" *The Journal of Real Estate Finance and Economics*, 18(1), 9-23.

Dispasquale, Denise and William Wheaton (1992), "The cost of Capital, Tax Reform, and the Future of the Rental Housing Market," *Journal of Urban Economics*, 31(3), 337-359.

Ellickson, Bryan (1971), "Jurisdictional Fragmentation and Residential Choice," *American Economic Review Papers and Proceedings*, 61, 334-339.

Epple, Dennis (2006), "Comment" on Edwin S. Mills "Sprawl and Jurisdictional Fragmentation," *Brookings-Wharton Papers on Urban Affairs*.

Epple, Dennis, Gordon, Brett, and Holger Sieg (2007), "A New Approach to Estimating the Production Function for Housing," working paper, Carnegie Mellon University.

Epple, Dennis, Filimon, R. and Thomas Romer (1993), "Existence of Voting and Housing Equilibrium in a System with of Communities with Property Taxes," *Regional Science and Urban Economics*, 23, 281-304.

_____ (1984), "Equilibrium Among Local Jurisdictions: Toward an Integrated Treatment of Voting and Residential Choice," *Journal of Public Economics*, 24(3), 281-399.

Epple, Dennis and Thomas Nechyba (2004), "Fiscal Decentralization," Chapter 55 in *Handbook of Regional and Urban Economics*, J. Henderson and J. Thisse, eds., Elsevier Science.

Epple, Dennis and Glenn Platt (1998), "Equilibrium and Local Redistribution in an Urban Economy when Households Differ in both Preferences and Incomes," *Journal of Urban Economics*, 43(1), 23-51.

Epple, Dennis and Richard Romano (2003), "Public School Choice and Finance Policies, Neighborhood Formation, and the Distribution of Educational Benefits," Chapter 7 in

The Economics of School Choice, Caroline Hoxby, ed., National Bureau of Economic Research, University of Chicago Press, 227-286.

Epple, Dennis and Thomas Romer (1991), "Mobility and Redistribution," *Journal of Political Economy*, 99(4), 665-898.

Epple, Dennis, and Holger Sieg (1999), "Estimating Equilibrium Models of Local Jurisdictions," *Journal of Political Economy*, 107(4), 645-681.

Epple, Dennis, Romer, Thomas, and Holger Sieg (2001), "Interjurisdictional Sorting and Majority Rule: An empirical Analysis," *Econometrica*, 69, 1437-1465.

Evans, W., Murray, S. and Schwab, R. 1998. Education finance reform and the distribution of education resources. *American Economic Review* 88, 789-812.

Fernandez, Raquel and Richard Rogerson (1996), "Income Distribution, Communities, and the quality of Public Education," *Quarterly Journal of Economics*, 111(1), 135-164.

_____ (1998), "Public Education and Income Distribution: A Quantitative Analysis of Education Finance Reform," *American Economic Review*, 88, 813-833.

Figlio, David (2003), "Boys Named Sue: Disruptive Children and their Peers," working paper, University of Florida.

Goodspeed, Timothy J. (1995), "Local Income Taxation: An Externality, Pigouvian Solution, and Public Policies," *Regional Science and Urban Economics*, 25, 279-296.

Hamilton, Bruce (1975), "Zoning and Property Taxation in a System of Local Governments," *Urban Studies*, 12, 205-211.

Hanushek, E. A., Kain, J.F., Markman, J.M., and S.G. Rivkin (2003), "Does Peer Ability Affect Student Achievement?" *Journal of Applied Econometrics*, 18(5), 527-544.

Hanushek, Eric and John Quigley (1980), "What is the Price Elasticity of Housing Demand?" *The Review of Economics and Statistics*, 62(3), 449-454.

Hamilton, Bruce (1975), "Zoning and Property Taxation in a System of Local Governments," *Urban Studies*, 12, 205-211.

Hardman, A. and Ioannides, Y. 2004. "Neighbors' income distribution: economic segregation and mixing in US urban neighborhoods," *Journal of Housing Economics* 13, 368-82.

Hoxby, Caroline and G. Weingarth (2005), "Taking Race Out of the Equation: School Reassignment and the Structure of Peer Effects," working paper, Harvard University.

Hoyt, William and Stuart Rosenthal (1990), "Capital Gains Taxation and the Demand for Owner-Occupied Housing," *The Review of Economics and Statistics*, 72(1), 45-54.

Mayer, Christopher, and C. Tsuriel Sommerville (2000), "Residential Construction: Using the Urban Growth Model to Estimate Housing Supply," *Journal of Urban Economics*, 48, 85-109.

Nechyba, Thomas (1997), "Existence of Equilibrium and Stratification in Local and Hierarchical Tiebout Economies with Property Taxes and Voting," *Economic Theory*, 10, 277-304.

_____ (1999), "School Finance Induced Migration Patterns: The Impact of Private School Vouchers," *Journal of Public Economic Theory*, 1(1), 5-50.

Oates, Wallace E. (1969), "The Effects of Property Taxes and Local Public Spending on Property Values: An Empirical Study of Tax Capitalization and the Tiebout Hypothesis," *Journal of Political Economy*, (Nov./Dec., 1969), 77, pp. 957-71.

_____, *Fiscal Federalism*, New York: Harcourt Brace Jovanovich, 1972.

_____ (1977), "An Economist's Perspective on Fiscal Federalism," Chapter 1 in *The Political Economy of Fiscal Federalism*, W. Oates ed., Lexington, Mass: Heath-Lexington, 3-20.

_____, (1997) "On the Welfare Gains from Fiscal Decentralization," *Journal of Public Finance and Public Choice* 2-3, pp. 83-92.

_____, "An Essay on Fiscal Federalism," *Journal of Economic Literature*, Vol. 37, No. 3, (Sep., 1999), pp. 1120-1149.

_____ (2006), "The Theory and Practice of Fiscal Decentralization," presented at Key Issues in Public Finance: A Conference in Memory of David Bradford, New York University, May 5.

Pack, Howard, and Janet Rothenberg Pack. 1977. "Metropolitan Fragmentation and Suburban Heterogeneity." *Urban Studies* (14): 191-201.

Poterba, J. (1992), "Taxation and Housing: Old Questions, New Answers," *American Economic Review*, 82(2), 237-242.

Rose-Ackerman, Susan (1979), "Market Models of Local Government: Exit, Voting, and the Land Market," *Journal of Urban Economics*, 6, 319-337.

Rosen, Harvey (1979), "Housing Decisions and the U.S. Income Tax," *Journal of Public Economics*, 11, 1-24.

Rosenthal, Stuart, Duca, John, and Stuart Gabriel (1991), "Credit Rationing and the Demand for Owner-Occupied Housing," *Journal of Urban Economics*, 30, 48-63.

- Sacerdote, B. (2002), "Peer Effects with Random Assignment: Results from Dartmouth Roommates," *Quarterly Journal of Economics*, 116(2), 681-704.
- Scotchmer, Suzanne (2002), "Local Public Goods and Clubs," in *Handbook of Public Economics – Volume 4*, A. Auerbach and M. Feldstein, eds. Elsevier Science, 1997-2042.
- _____ (1986), "Local Public Goods in an Equilibrium: How Pecuniary Externalities Matter," *Regional Science and Urban Economics*, 16, 463-481.
- Sommerville, C. Tsurriel, "Residential Construction Costs and the Supply of New Housing: Endogeneity and Bias in Construction Cost Indexes," *The Journal of Real Estate Finance and Economics*, 18(1), 43-62.
- Starrett, David (1980), "On the Method of Taxation and the Provision of Local Public Goods," *American Economic Review*, 70, 380-392.
- Stiglitz, Joseph (1977), "The theory of Local Public Goods," in Martin S. Feldstein and Robert P. Inman, eds., *The Economics of Public Services*, New York: Macmillan.
- Tiebout, C. M. (1956), "A Pure Theory of Local Expenditures," *Journal of Political Economy*, 64, 416-424.
- Vigdor, Jacob and Thomas Nechyba (2005), "Peer Effects in North Carolina Public Schools," working paper, Duke University.
- Westhoff, Frank (1977), "Existence of Equilibrium in Economies with a Local Public Good," *Journal of Economic Theory*, 14, 84-112.
- Wildasin, David (1980), "Locational Efficiency in a Federal System," *Regional Science and Urban Economics*, 10, 453-471.
- _____ (1979), "Local Public Goods, Property Values, and Local Public Choice," *Journal of Urban Economics*, 6, 521-534.
- Wilson, J. (1997), "Property Taxation, Congestion, and Local Public Goods," *Journal of Public Economics*, 64, 207-217.
- Wooders, Myrna (1978), "Equilibria, the Core, and Jurisdiction Structures in an Economy with a Local Public Good," *Journal of Economic Theory*, 18, 328-348.
- Zimmer, R.W. and E.F. Toma (1999), "Peer Effects in Public Schools Across Countries," *Journal of Policy Analysis and Management*, 19, 75-92.
- Zimmerman, D. (2000), "Peer Effects in Private and Public Schools: A Cross Country Analysis," working paper.

Table 2*

Baseline Model	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Head Tax Multiple Jurisdictions	Property Tax / Fixed Boundaries Multiple Jurisdictions	Efficient Allocation Multiple Jurisdictions
Positive Properties					
P1 =	\$17.13	\$12.69	\$12.93	\$16.62	\$13.02
P2 =		\$15.21	\$13.76	\$17.53	\$13.75
P3 =		\$16.62	\$13.77	\$17.53	\$13.74
P4 =		\$18.43	\$13.78	\$17.50	\$13.72
P5 =		\$22.61	\$13.78	\$17.34	\$13.61
Y1 =		\$28,589	\$56,409	\$57,950	\$57,950
Y2 =		\$39,990	\$82,073	\$84,067	\$84,067
Y3 =		\$56,931	\$119,902	\$122,768	\$122,768
Y4 =		\$89,598	\$192,823	\$197,811	\$197,811
Median Income J1 =	\$36,942	\$17,140	\$25,741	\$26,076	
Median Income J2 =		\$33,866	\$67,131	\$68,840	
Median Income J3 =		\$47,475	\$97,029	\$99,320	
Median Income J4 =		\$69,929	\$144,849	\$148,279	
Median Income J5 =		\$128,816	\$249,542	\$255,332	
N1 =		39%	68%	69%	69%
N2 =		15%	13%	13%	13%
N3 =		15%	9%	9%	9%
N4 =		15%	6%	6%	6%
N5 =		16%	3%	3%	3%
t1 =	35%	35.33%		35.17%	
t2 =		35.24%		35.17%	
t3 =		35.20%		35.17%	
t4 =		35.14%		35.16%	
t5 =		34.96%		35.11%	
g1 =	\$3,830	\$1,195	\$1,691	\$1,952	\$1,829
g2 =		\$2,390	\$4,410	\$4,887	\$4,569
g3 =		\$3,359	\$6,374	\$7,071	\$6,612
g4 =		\$4,988	\$9,516	\$10,679	\$9,987
g5 =		\$10,987	\$16,393	\$20,665	\$17,922

Distributional and Welfare Results

Interval of income made worse off

Low bound	\$8,500	\$0	\$0	\$0
High bound	\$349,500	\$66,500	\$57,500	\$65,500
% of pop. made worse off	95%	75%	69%	74%
(-) Per Capita CV	-41	714	1158	726
(-) Δ Housing Rents	-0.22	721	-3.17	711
(-) [CV + Δ House Rents]	-41.68	1434.82	1154.37	1437.13

*The P's are net housing prices; the Y's minimum incomes in the jurisdictions; the N's are the percentage populations; the t's are the property tax rates; and the g's are public good expenditures.

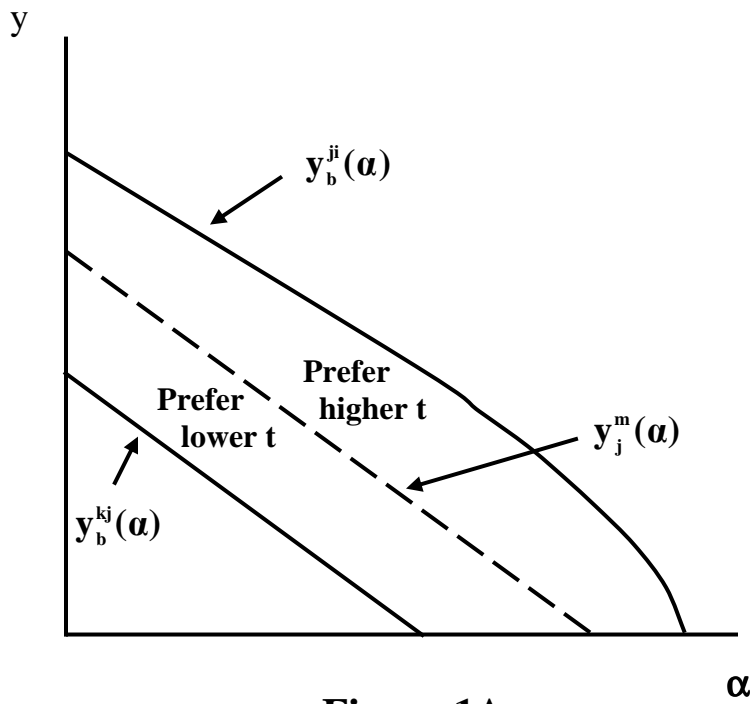


Figure 1A

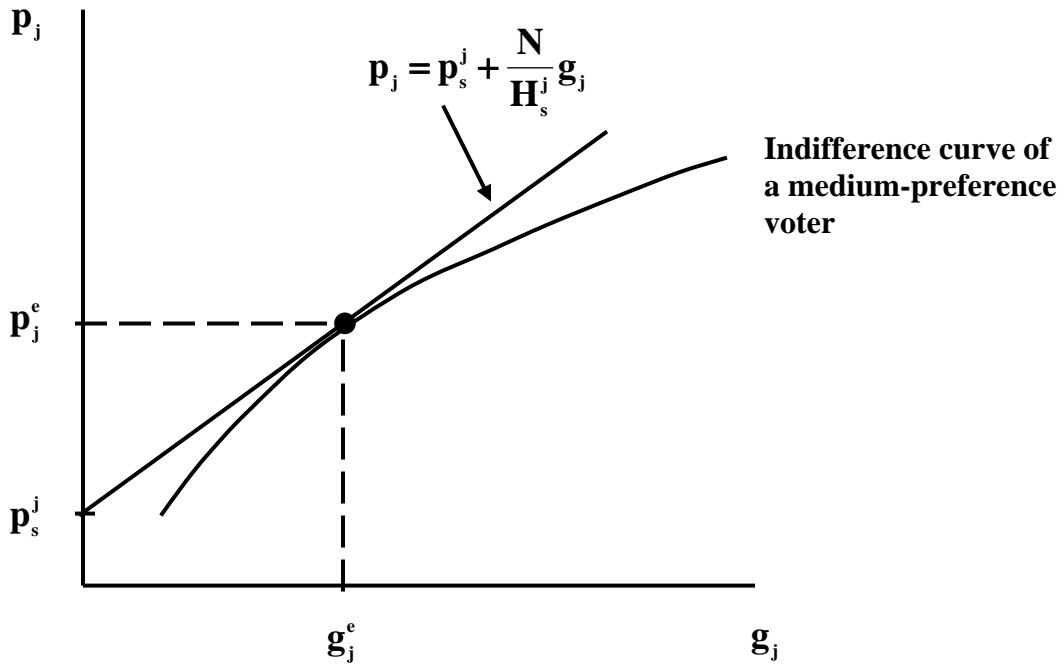


Figure 1B

Minus Compensating Variation by Income

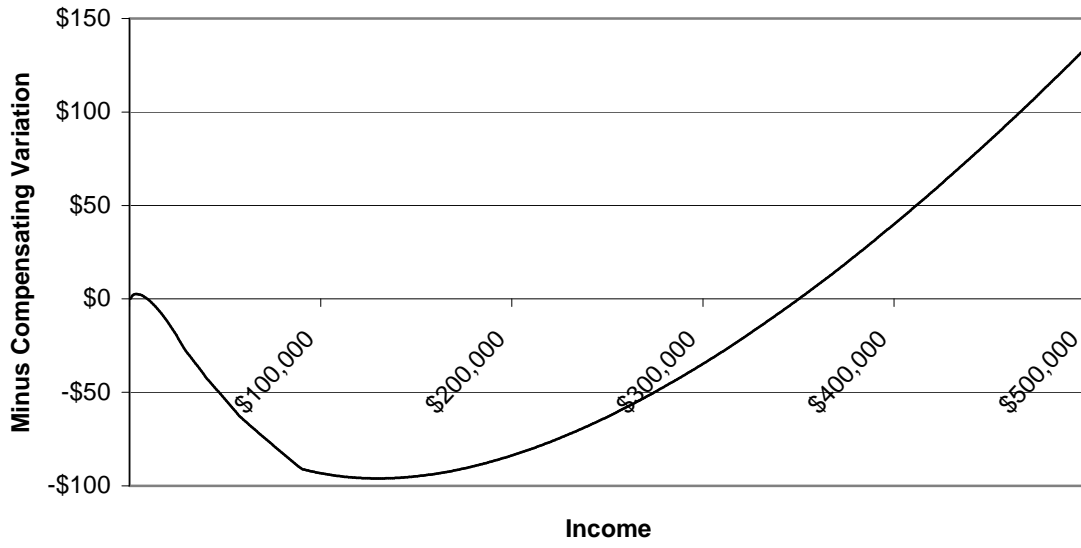


Figure 2A

Minus Compensating Variation in Efficient Allocation

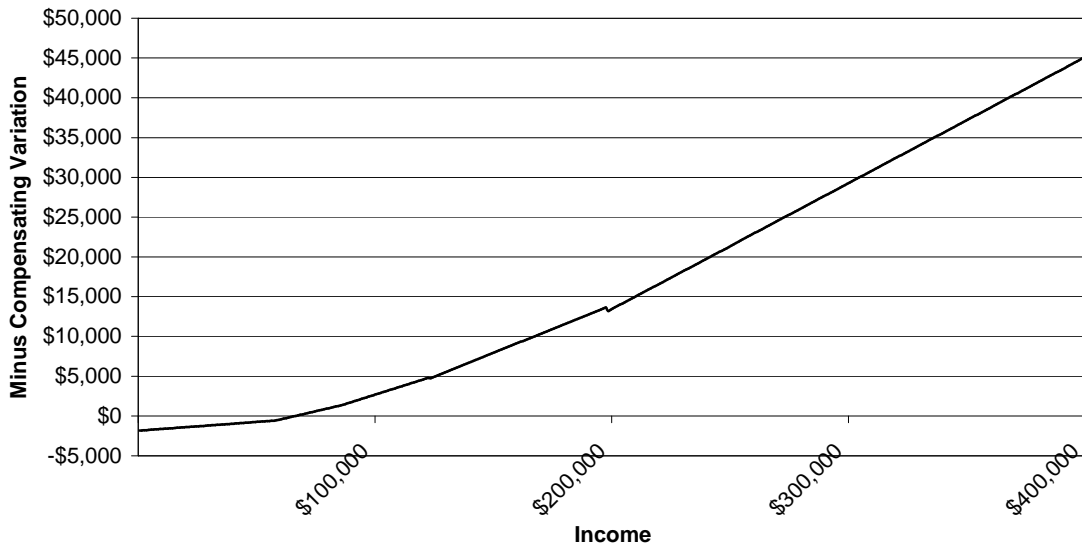


Figure 2B

Actual and Predicted Values for Tax Rates, Government Spending, and House Values in Boston Metropolitan Area

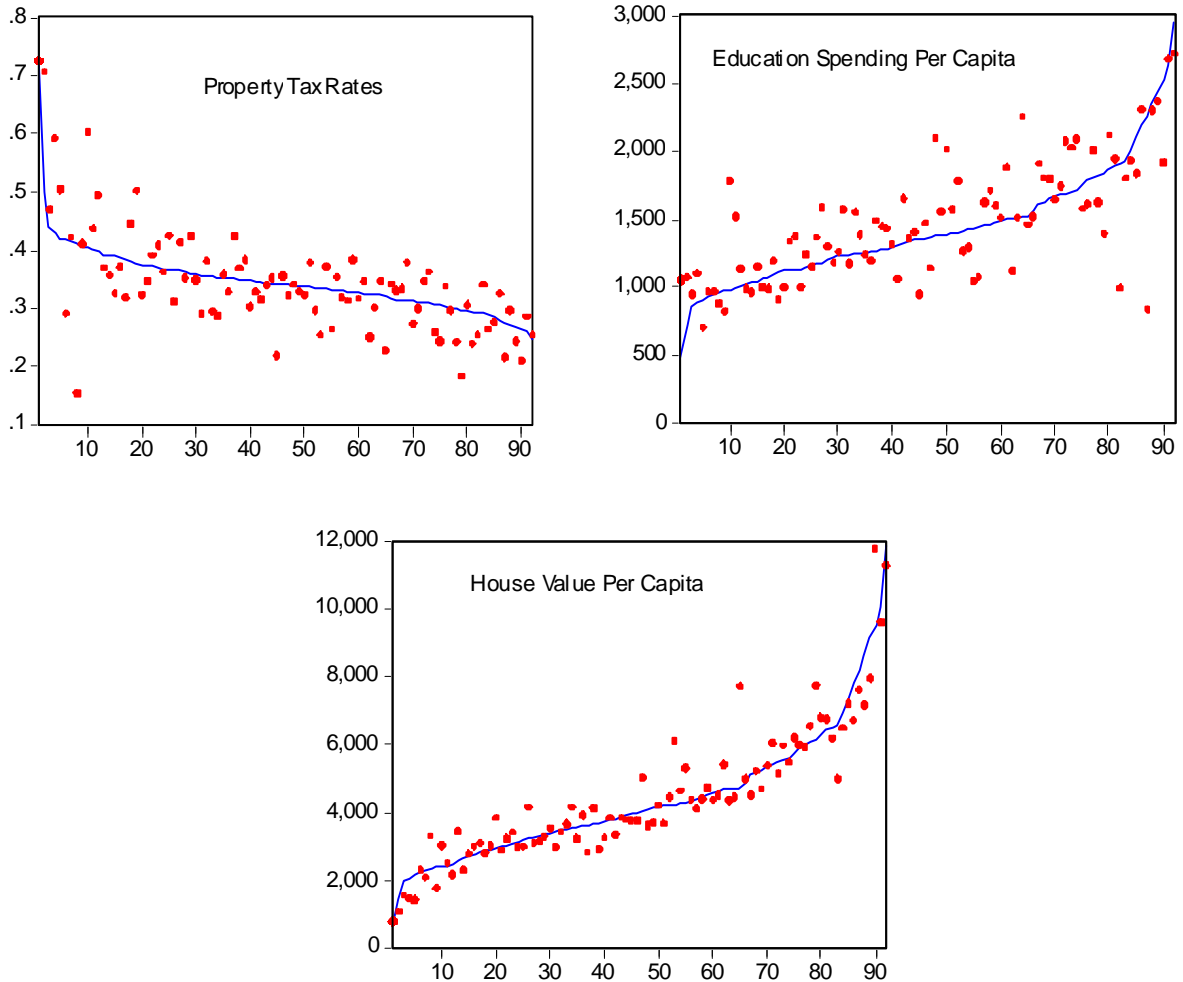


Figure 3
(Solid line is predicted value.)

Appendix. *Proof of Proposition 1: We suppress the community j indicator in the proof.*

a. *Substituting (1) into (2), a voter's preferred choice of t corresponds to the choice of (p, g) that solves:*

$$\text{Max}_{p, g} V(p, g; y, \alpha) \quad (\text{A1})$$

$$\text{s.t. } gN = (p - p_s)H_s(p_s); \quad (\text{A2})$$

where, recall, p_s and H_s are fixed in this stage, as well as N . Since V is strictly quasi-concave and the constraint (A2) is linear, voter preferences are single peaked. Thus majority voting equilibrium exists and is the preference of a median-preference voter. Strict quasi-concavity of V and linearity of the constraint (along with Inada condition) imply every voter's preferred choice is unique and interior; thus equilibrium is unique.

b. and c. *The first-order conditions for a voter's preferred choice are:*

$$-\frac{V_g}{V_p} = \frac{N}{H_s} \quad (\text{A3})$$

and (A2). Let $g^*(y, \alpha)$ denote the preferred choice of g by voter (y, α) . Differentiating (A2) and (A3) one obtains:

$$\frac{\partial g^*}{\partial \alpha} = \frac{\partial(-V_g/V_p)/\partial \alpha}{-\left[\frac{\partial(-V_g/V_p)}{\partial p} \left(-\frac{V_g}{V_p}\right) + \frac{\partial(-V_g/V_p)}{\partial g}\right]} > 0 \quad (\text{A4})$$

and

$$\frac{\partial g^*}{\partial y} = \frac{\partial(-V_g/V_p)/\partial y}{-\left[\frac{\partial(-V_g/V_p)}{\partial p} \left(-\frac{V_g}{V_p}\right) + \frac{\partial(-V_g/V_p)}{\partial g}\right]} > 0. \quad (\text{A5})$$

The denominators in (A4) and (A5) are (with sign) positive by strict quasi-concavity of V .

The numerators are positive by $SR\alpha$ and SRI (see (5)), implying the inequalities. Let g^e

denote equilibrium g , which satisfies $g^e = g^*(y, \alpha)$ for median preference voters. Let $y^m(\alpha)$ satisfy the latter equation, which is continuous and unique by (A4) and (A5).

Differentiating $g^e = g^*(y, \alpha)$ one obtains:

$$\frac{dy^m}{d\alpha} = -\frac{\partial g^* / \partial \alpha}{\partial g^* / \partial y} < 0; \quad (\text{A6})$$

the inequality by (A4) and (A5). Thus the locus of median-preference voters is downward sloping as illustrated in Figure 1A.⁴⁵

Any voter in community j with (y, α) to the southwest of the $y^m(\alpha)$ locus has flatter indifference curve through (g^e, p^e) in Figure 1B than any median preference voter by the single-crossing conditions. (Any median preference voter has indifference curve with the same slope through (g^e, p^e) .) Such voters: (i) prefer lower g and p than (g^e, p^e) ; and (ii) would vote against any tax leading to higher g and p . The reverse is true for any voters with (y, α) to the northeast of the $y^m(\alpha)$ locus. Voting equilibrium then requires (6), which completes the proof of Part b. By (1) and (2), preference for higher (lower) g and p corresponds to preference for higher (lower) t , implying Part c. ■

Proof of Proposition 3: (a) First we show that $t_i = \eta_i = 0$. From (20) and that the allocation is differentiated:

$$\omega U_1^i + \eta_i (\partial h_d^i / \partial y) = \omega_R \text{ for all households } (y, \alpha) \text{ assigned to community } i. \quad (\text{A7})$$

Multiply through (A7) by αf and integrate to obtain:

$$\int_S \omega U_1^i \alpha_i f dy d\alpha + \eta_i \int_S \frac{\partial h_d^i}{\partial y} \alpha_i f dy d\alpha = N_i \omega_R. \quad (\text{A8})$$

Then (A8) and (25) imply:

$$\lambda_i = \omega_R. \quad (\text{A9})$$

⁴⁵ The proof does not require that $y^m(\alpha)$ is everywhere interior to the set of residents as in the example in Figure 1A.

Also (A9) and (24) imply:

$$t_i \omega_R = \frac{\eta_i (1 + t_i)}{p_i}. \quad (\text{A10})$$

Since $\omega_R > 0$, if $t_i = 0$, then $\eta_i = 0$ and the reverse. Now we show that $t_i \neq 0$ implies a contradiction. Multiply through (A7) by $h_d^i a_i f$ and integrate to obtain:

$$\int_S \omega U_1^i h_d^i a_i f dy d\alpha = \omega_R H_s^i - \eta_i \int_S \frac{\partial h_d^i}{\partial y} h_d^i a_i f dy d\alpha; \quad (\text{A11})$$

where we have substituted the housing market clearance condition ((16)). Now substitute from (A9), (A10), and (A11) into (27) to get:

$$\eta_i \left\{ \frac{1 + t_i}{H_s^i} \left(\int_S \frac{\partial h_d^i}{\partial p_i} a_i f dy d\alpha + \int_S \frac{\partial h_d^i}{\partial y} h_d^i a_i f dy d\alpha - \frac{1 + t_i}{t_i p_i} H_s^i \right) + \frac{1 + t_i}{p_i} (1 + \epsilon_s^i) - \frac{1 + t_i}{p_i} \epsilon_s^i + \frac{1 + t_i}{t_i p_i} \right\} = 0.$$

This simplifies to:

$$\frac{\eta_i}{H_s^i} \left\{ \int_S \left(\frac{\partial h_d^i}{\partial p_i} + \frac{\partial h_d^i}{\partial y} h_d^i \right) a_i f dy d\alpha \right\} = 0. \quad (\text{A12})$$

The term in parentheses in the integrand in (A12) is the slope of the compensated demand for housing and is then negative. Hence, the integral term is negative, implying $\eta_i = 0$.

This contradicts (A10), so it must be that $t_i = \eta_i = 0$.

Since $t_i = 0$, $T_i = g_i$ by local budget balance (i.e., (17)).

(b) Using $\eta_i = 0$, substitute from (25) into (26). Then use that ωU_1^i equals a constant from (A7) to obtain the Samuelsonian condition for a congested public good:

$$\int_S \frac{U_3^i}{U_1^i} a_i f dy d\alpha = N_i. \quad (\text{A13})$$

(c) Using the results in part (a), (21) and (22) imply that a household is optimally assigned to the community where V_i^e is maximized. ■

Appendix on Robustness of Computational Findings
“Inefficiencies from Metropolitan Political and Fiscal Decentralization:
Failures of Tiebout Competition”

In this appendix, we examine robustness of the computational findings. We examine robustness with respect to the specification of the voting stage in the model and to the parameters of the model. We focus on the former first. One alternative in the literature to “myopic voting” assumes that, given jurisdictional populations, households anticipate effects in the housing market when voting over the property tax rate. This specification is consistent with the following timing of choices. First, households commit to a jurisdiction, but do not yet purchase a house. Second, they vote in their jurisdiction over a property tax. Last, given the tax rate and jurisdictional population, the housing market clears and the local public good level is established with local government budget balance (and numeraire consumption results). Housing prices are established in the last stage as well. Of course, households anticipate all variables determined in later stages.⁴⁶ We refer to this as the “moderate myopia” case.

A third case in the literature is referred to as “utility taking,” which has households anticipate migration between jurisdictions when voting. First, households choose an initial jurisdiction where they will vote. They then vote over the local property tax taking as given the *equilibrium* utility levels obtainable in all jurisdictions *other than their own*, anticipating in- and out-migration to and from their own jurisdiction whenever such would provide higher utility. Housing market clearance and local government budget balance are satisfied given the property tax, and jurisdictional choices are utility maximizing given all equilibrium values. In the utility-taking equilibrium studied, the initial residence choices correspond to the final residence choices, consistent with

⁴⁶ The specification suffers from the criticism that the initial commitment to a jurisdiction is simply assumed.

equilibrium since households anticipate equilibrium values. While no one actually migrates in equilibrium, the possibility of moving between jurisdictions has substantial effects on equilibrium.⁴⁷

Stratified multi-jurisdictional equilibria exist in the model in both of these alternative specifications as well. Table 1A summarizes the positive and normative properties of these equilibria for the baseline parameters as in Tables 1 and 2 of the text. The first column of Table 1A shows values for the single-jurisdictional equilibrium, which is the same under moderate myopia and utility-taking since the possibility of migration disappears with one jurisdiction. While households now anticipate absorption of property taxes by land owners when voting since housing markets clear later, the results are virtually identical to those in column 1 of Table 2 where voting takes place after houses are purchased. Likewise, the multi-jurisdictional property-tax equilibrium with moderate myopia is virtually identical to that in the baseline case with multiple jurisdictions; compare the second columns in Tables 2 and 1A. Again, then, a per capita welfare loss arises in going to the Tiebout sorting equilibrium, differing by less than one dollar between the baseline and moderate myopia voting specifications. Table 1A also shows the efficient allocation. This allocation is precisely as in Table 2 since the parameters are the same, while the potential welfare gains relative to the single-jurisdictional counterpart vary slightly because the single-jurisdiction counterparts vary slightly.

⁴⁷ The utility-taking equilibrium does not correspond to the more appealing subgame-perfect Nash equilibrium where initial jurisdictions are chosen followed by simultaneous voting in jurisdictions over property-tax rates with then migration. In the utility-taking equilibrium, voters anticipate all the effects of migration on their own jurisdiction, but hold constant utilities, not just property taxes, in other jurisdictions. In the related Nash equilibrium, voters would need to anticipate the effects of moving across jurisdictions on all equilibrium values in all jurisdictions (holding constant property tax rates). Computing the Nash equilibrium would be *very* difficult in a five jurisdiction model. Hopefully, the simpler utility-taking alternative is not a bad approximation.

Multi-jurisdictional property-tax equilibrium under utility-taking, summarized in the column 3 of Table 1A, differs more substantially from the baseline Tiebout equilibrium. The property-tax rate ascends steeply as jurisdictions get wealthier in the utility-taking case, while virtually constant in the moderate myopia and baseline cases. In the utility-taking case, the pivotal voter in poorer jurisdictions lowers the tax rate in an effort to keep in richer households. In richer jurisdictions, the pivotal voter increases the tax rate to drive out poorer households knowing that richer households are reluctant to leave. In the richest jurisdiction, the richest types have no viable alternatives! The public good levels rise very steeply in this case. Remarkably, virtually everyone is worse off in the Tiebout equilibrium,⁴⁸ and the per capita welfare loss is substantially higher than in the other cases. We can conclude that it is not the voter myopia specification that underlies the welfare loss we find.

Now consider robustness with respect to parameters. In Tables 4A through 11A, we present findings just varying one parameter at a time from the baseline values, also assuming again “myopic voting” as in the baseline model. We have examined variation in parameters with the other voting specifications, with similar relative effects to those under myopic voting. We consider variation in the number of communities, and the values of ρ , γ , β_h , and β_g .

Tables 2A and 3A present the effects of varying the number of jurisdictions. We examine the case with one more and one less jurisdiction respectively, in each case maintaining the largest (poor) jurisdiction with a land area of .4 and with equal land areas in the remaining jurisdictions. Comparing Tables 2A and 3A to Table 2, one can see that the welfare effects are virtually unchanged.

⁴⁸ Those with income very near zero are actually better off, but the poorest 1% of the population are on average worse off.

Tables 4A and 5A report the effects of varying ρ . Keeping in mind that $\rho < 0$ is necessary for SRI and a Tiebout sorting equilibrium with CES utility function, we examine $\rho = -.05$ and $\rho = -.1$. In these cases there are average gains from Tiebout sorting with property taxes. As ρ declines, the elasticity of substitution (equal to $1/(1-\rho)$) declines, implying more potential for gain from Tiebout sorting. Observe that the gain in going from the centralized equilibrium to the efficient allocation increases. More importantly for understanding the gains from Tiebout sorting in property tax equilibrium, note that the property tax rates fall substantially as compared to the baseline case, while the levels of public good consumption do not fall (e.g., compare these levels in the centralized equilibrium). Because households find it more difficult to vary their housing consumption and thus reduce housing consumption more slowly as tax rates increase, tax rates are smaller and less distorting.⁴⁹ In these examples, while there are gains from Tiebout sorting with property taxes, they remain substantially below the potential gain, less than 17% of it. If we let ρ continue to decline, most of the potential gains from sorting are realized in property tax equilibrium. But the implied equilibrium property tax rates are unrealistically small.

Tables 6A and 7A report the effects of varying γ . Table 6A examines a lower γ than in the baseline case. The welfare loss from Tiebout property tax equilibrium rises substantially, while the potential gain rises slightly. A lower γ implies higher housing supply elasticity so that housing prices increase more slowly as relatively poorer households move into richer jurisdictions. Note in Table 6A that 23% of the population occupy the richest jurisdiction in the Tiebout property tax equilibrium, while only 3% of the population lives there in the efficient allocation. Hence, the fiscal externality in

⁴⁹ The price elasticity of housing demand declines as ρ declines.

residential choice is intensified with increased welfare loss. As Table 7A illustrates, the opposite occurs with higher γ and thus lower housing supply elasticity. While there is a welfare gain from Tiebout sorting with property taxes in this case, only about 13% of the potential gain is realized.

Tables 8A and 9A report the effects of varying β_g , the weight on the public good in the utility function. Table 8A reports the results for a higher β_g than in the baseline model. With a higher weight on the public good in the utility function, the potential gain from Tiebout sorting rises, while the loss from sorting in property tax equilibrium rises. The distortions are exacerbated as manifest in higher property tax rates. With lower β_g , the opposite prevails, and we find a slight welfare gain for $\beta_g = .09$ as shown in Table 9A.

Finally, Tables 10A and 11A show the effects of varying β_h , the weight on housing in the utility function. With a lower value of β_h , less consumption of housing induces a higher tax rate in property tax equilibrium and the jurisdictional choice externality worsens since poorer households find it less painful to consume less housing in richer jurisdictions. As seen in Table 10A, the welfare loss from Tiebout sorting in property tax equilibrium then increases, while the potential gains rise (the latter because the relative weight in utility on the public good has increased). Table 11A illustrates the reverse, but, again, with fairly small welfare gains in property tax equilibrium.

In the preceding, we have varied each parameter by a relatively small amount, while keeping the remaining parameters at their benchmark values. As a final robustness check, we consider a large change in a key parameter, ρ . For this exercise, to preserve realism, we recalibrate all remaining parameters using the criteria in Section 4a of the text. The result appears in Table 12A. The potential efficiency gains in this case are much larger than in our benchmark calibration. As in the preceding exercises, however, we find

that a large proportion of the potential gains of decentralization are dissipated through the inefficiencies identified in this paper.

Table 1A: Alternative Voting Specifications*

	Moderate Myopia/ Utility Taking Property Tax One Jurisdiction	Moderate Myopia Property Tax Multiple Jurisdictions	Utility Taking Property Tax Multiple Jurisdictions	Efficient Allocation
Positive Properties				
P1 =	\$17.092	\$12.66	\$10.23	\$13.02
P2 =		\$15.17	\$14.05	\$13.75
P3 =		\$16.58	\$17.01	\$13.74
P4 =		\$18.38	\$20.38	\$13.72
P5 =		\$22.56	\$26.22	\$13.61
Y1 =		\$28,587	\$24,496	\$57,950
Y2 =		\$39,987	\$35,891	\$84,067
Y3 =		\$56,927	\$54,136	\$122,768
Y4 =		\$89,593	\$89,158	\$197,811
Median Income J1 =	\$36,942	\$17,139	\$15,344	
Median Income J2 =		\$33,863	\$29,801	
Median Income J3 =		\$47,472	\$43,873	
Median Income J4 =		\$69,925	\$67,801	
Median Income J5 =		\$128,810	\$128,297	
N1 =		39%	32%	69%
N2 =		15%	17%	13%
N3 =		15%	18%	9%
N4 =		15%	17%	6%
N5 =		16%	16%	3%
t1 =	34.57%	34.82%	12.41%	
t2 =		34.75%	22.70%	
t3 =		34.72%	35.07%	
t4 =		34.68%	50.07%	
t5 =		34.55%	64.09%	
g1 =	\$3,795	\$1,182	\$447	\$1,829
g2 =		\$2,366	\$1,493	\$4,569
g3 =		\$3,325	\$3,102	\$6,612
g4 =		\$4,939	\$6,228	\$9,987
g5 =		\$10,889	\$16,524	\$17,922

**Distributional and
Welfare Results**

Interval of income made worse off	Low bound	\$8,500	\$0	\$0
	High bound	\$349,500	infinity	\$65,500
% of pop. made worse off		95%	100%	74%
(-) Per Capita CV		-41	-677	726
(-) Δ Housing Rents		0.31	-215	703
(-) [CV + Δ Housing Rents]		-41.12	-892	1428.57

* Parameters are as in Tables 1 and 2 of the text.

Table 2A: Four Jurisdictions*

FOUR JURISDICTIONS

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.13	\$12.69	\$13.06
P2 =		\$15.45	\$13.74
P3 =		\$17.48	\$13.72
P4 =		\$21.89	\$13.58
Y1 =		\$28,585	\$58,545
Y2 =		\$44,769	\$95,887
Y3 =		\$75,373	\$166,886
Median Income J1 =	\$36,942	\$17,138	
Median Income J2 =		\$35,809	
Median Income J3 =		\$56,992	
Median Income J4 =		\$112,062	
N1 =		39%	70%
N2 =		20%	16%
N3 =		20%	10%
N4 =		21%	4%
t1 =	35%	35.33%	
t2 =		35.23%	
t3 =		35.17%	
t4 =		34.97%	
g1 =	\$3,830	\$1,195	\$1,840
g2 =		\$2,537	\$4,883
g3 =		\$4,074	\$8,092
g4 =		\$9,699	\$15,850

**Distributional and Welfare
Results**

Interval of income made worse off

	Low bound	\$8,500	\$0
	High bound	\$373,500	\$66,500
% of pop. made worse off		95%	75%
(-) Per Capita CV		-40.43	704
(-) Δ Housing Rents		-0.13	711.45332
(-) [CV + Δ Housing Rents]		-40.56	1415.29

* Everything is as in the baseline model except that there are four jurisdictions with respective land areas of $L_1 = .4$ and $L_2 = L_3 = L_4 = .2$

Table 3A: Six Jurisdictions*

	SIX JURISDICTIONS		
	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.13	\$12.69	\$13.00
P2 =		\$15.08	\$13.74
P3 =		\$16.17	\$13.75
P4 =		\$17.43	\$13.74
P5 =		\$19.11	\$13.71
P6 =		\$23.16	\$13.64
Y1 =		\$28,592	\$57,646
Y2 =		\$37,407	\$77,772
Y3 =		\$49,155	\$104,431
Y4 =		\$66,897	\$144,710
Y5 =		\$101,322	\$223,191
Median Income J1 =	\$36,942	\$17,141	
Median Income J2 =		\$32,749	
Median Income J3 =		\$42,805	
Median Income J4 =		\$56,967	
Median Income J5 =		\$80,576	
Median Income J6 =		\$142,613	
N1 =		39%	69%
N2 =		12%	11%
N3 =		12%	8%
N4 =		12%	6%
N5 =		12%	4%
N6 =		13%	2%
t1 =	35%	35.33%	
t2 =		35.24%	
t3 =		35.21%	
t4 =		35.17%	
t5 =		35.13%	
t6 =		34.96%	
g1 =	\$3,830	\$1,195	\$1,823
g2 =		\$2,308	\$4,390
g3 =		\$3,019	\$5,894
g4 =		\$4,027	\$8,003
g5 =		\$5,740	\$11,535
g6 =		\$12,046	\$19,478
<u>Distributional and Welfare Results</u>			
Interval of income made worse off	Low bound	\$8,500	\$0
	High bound	\$337,500	\$65,500
% of pop. made worse off		95%	74%
(-) Per Capita CV		-42	737
(-) Δ Housing Rents		-0.28	711
(-) [CV + Δ Housing Rents]		-42.29	1448

* Everything is as in the baseline model except that there are four jurisdictions with respective land areas of $L_1 = .4$ and $L_2 = L_3 = L_4 = L_5 = L_6 = .12$.

Table 4A: $\rho = -.05^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.27	\$13.09	\$13.34
P2 =		\$15.60	\$14.08
P3 =		\$16.97	\$14.07
P4 =		\$18.71	\$14.05
P5 =		\$22.54	\$13.94
Y1 =		\$29,732	\$58,083
Y2 =		\$41,715	\$84,206
Y3 =		\$59,563	\$122,925
Y4 =		\$94,143	\$198,029
Median Income J1 =	\$36,942	\$17,612	
Median Income J2 =		\$35,248	
Median Income J3 =		\$49,549	
Median Income J4 =		\$73,179	
Median Income J5 =		\$134,166	
N1 =		40%	70%
N2 =		15%	13%
N3 =		15%	9%
N4 =		15%	6%
N5 =		15%	3%
t1 =	31.79%	33.18%	
t2 =		32.79%	
t3 =		32.61%	
t4 =		32.39%	
t5 =		31.66%	
g1 =	\$3,957	\$1,295	\$1,931
g2 =		\$2,612	\$4,797
g3 =		\$3,677	\$6,939
g4 =		\$5,469	\$10,479
g5 =		\$11,829	\$18,841

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$39,500	\$0
	High bound	\$68,500	\$66,500
% of pop. made worse off		23%	75%
(-) Per Capita CV		89	813
(-) Δ Housing Rents		-1.87	681
(-) [CV + Δ Housing Rents]		86.79	1493.50

* All other parameters are as in the baseline model.

Table 5A: $\rho = -.1^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.44	\$13.54	\$13.71
P2 =		\$16.03	\$14.45
P3 =		\$17.35	\$14.45
P4 =		\$19.01	\$14.42
P5 =		\$22.48	\$14.31
Y1 =		\$31,074	\$58,240
Y2 =		\$43,732	\$84,369
Y3 =		\$62,627	\$123,110
Y4 =		\$99,385	\$198,284
Median Income J1 =	\$36,942	\$18,150	
Median Income J2 =		\$36,865	
Median Income J3 =		\$51,965	
Median Income J4 =		\$76,936	
Median Income J5 =		\$140,334	
N1 =		42%	70%
N2 =		15%	13%
N3 =		15%	9%
N4 =		14%	6%
N5 =		13%	3%
t1 =	28.51%	30.78%	
t2 =		30.14%	
t3 =		29.85%	
t4 =		29.50%	
t5 =		28.35%	
g1 =	\$4,084	\$1,411	\$2,045
g2 =		\$2,872	\$5,045
g3 =		\$4,049	\$7,293
g4 =		\$6,028	\$11,013
g5 =		\$12,781	\$19,851

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$0	\$0
	High bound	\$0	\$66,500
% of pop. made worse off		0%	75%
(-) Per Capita CV		265	934
(-) Δ Housing Rents		-5.56	637
(-) [CV + Δ Housing Rents]		259.31	1570.67

* All other parameters are as in the baseline model.

Table 6A: $\gamma = .2^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$10.37	\$7.55	\$7.79
P2 =		\$8.95	\$8.21
P3 =		\$9.77	\$8.21
P4 =		\$10.82	\$8.19
P5 =		\$13.47	\$8.13
Y1 =		\$23,451	\$56,558
Y2 =		\$32,596	\$82,750
Y3 =		\$46,126	\$121,537
Y4 =		\$71,903	\$196,812
Median Income J1 =	\$36,942	\$14,858	
Median Income J2 =		\$27,786	
Median Income J3 =		\$38,740	
Median Income J4 =		\$56,808	
Median Income J5 =		\$107,975	
N1 =		30%	68%
N2 =		14%	13%
N3 =		16%	9%
N4 =		17%	6%
N5 =		23%	3%
t1 =	35.24%	35.58%	
t2 =		35.49%	
t3 =		35.45%	
t4 =		35.40%	
t5 =		35.20%	
g1 =	\$3,835	\$1,025	\$1,803
g2 =		\$1,961	\$4,485
g3 =		\$2,741	\$6,535
g4 =		\$4,047	\$9,922
g5 =		\$9,396	\$17,880

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$0	\$0
	High bound	infinity	\$62,500
% of pop. made worse off		100%	72%
(-) Per Capita CV		-390	888
(-) Δ Housing Rents		0.49	570
(-) [CV + Δ Housing Rents]		-389.39	1458.66

* All other parameters are as in the baseline model.

Table 7A: $\gamma = .3^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$28.21	\$21.15	\$21.72
P2 =		\$25.55	\$22.94
P3 =		\$27.92	\$22.93
P4 =		\$30.95	\$22.89
P5 =		\$37.65	\$22.72
Y1 =		\$32,661	\$58,946
Y2 =		\$45,825	\$85,016
Y3 =		\$65,411	\$123,664
Y4 =		\$103,342	\$198,563
Median Income J1 =	\$36,942	\$18,766	
Median Income J2 =		\$38,655	
Median Income J3 =		\$54,321	
Median Income J4 =		\$80,110	
Median Income J5 =		\$144,989	
N1 =		44%	70%
N2 =		15%	13%
N3 =		14%	9%
N4 =		14%	6%
N5 =		12%	3%
t1 =	34.77%	35.08%	
t2 =		34.99%	
t3 =		34.95%	
t4 =		34.90%	
t5 =		34.73%	
g1 =	\$3,825	\$1,319	\$1,846
g2 =		\$2,727	\$4,628
g3 =		\$3,842	\$6,666
g4 =		\$5,716	\$10,032
g5 =		\$12,212	\$17,947

Distributional and Welfare

Results

Interval of income made worse off

Low bound	\$0	\$0
High bound	\$0	\$69,500

% of pop. made worse off	0%	76%
(-) Per Capita CV	187	564
(-) Δ Housing Rents	-0.91	852
(-) [CV + Δ Housing Rents]	186.46	1416.36

*All other parameters are as in the baseline model.

Table 8A: $\beta_g = .10^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.42	\$12.61	\$12.99
P2 =		\$15.24	\$13.75
P3 =		\$16.74	\$13.75
P4 =		\$18.67	\$13.72
P5 =		\$23.29	\$13.61
Y1 =		\$27,233	\$57,590
Y2 =		\$38,043	\$83,731
Y3 =		\$54,093	\$122,462
Y4 =		\$84,973	\$197,594
Median Income J1 =	\$36,942	\$16,564	
Median Income J2 =		\$32,266	
Median Income J3 =		\$45,182	
Median Income J4 =		\$66,501	
Median Income J5 =		\$123,369	
N1 =		37%	69%
N2 =		15%	13%
N3 =		15%	9%
N4 =		16%	6%
N5 =		17%	3%
t1 =	38%	38.40%	
t2 =		38.30%	
t3 =		38.25%	
t4 =		38.18%	
t5 =		37.97%	
g1 =	\$4,070	\$1,223	\$1,928
g2 =		\$2,420	\$4,812
g3 =		\$3,396	\$6,976
g4 =		\$5,038	\$10,551
g5 =		\$11,231	\$18,956

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$1,500	\$0
	High bound	infinity	\$65,500
% of pop. made worse off		100%	74%
(-) Per Capita CV		-116	789
(-) Δ Housing Rents		-99.99	757
(-) [CV + Δ Housing Rents]		-215.81	1546.28

* All other parameters are as in the baseline model.

Table 9A: $\beta_g = .9^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$16.94	\$12.75	\$13.05
P2 =		\$15.19	\$13.74
P3 =		\$16.54	\$13.74
P4 =		\$18.25	\$13.72
P5 =		\$0.10	\$13.62
Y1 =		\$29,547	\$58,197
Y2 =		\$41,365	\$84,299
Y3 =		\$58,932	\$122,979
Y4 =		\$92,852	\$197,964
Median Income J1 =	\$36,942	\$17,537	
Median Income J2 =		\$34,995	
Median Income J3 =		\$49,092	
Median Income J4 =		\$72,340	
Median Income J5 =		\$132,647	
N1 =		40%	70%
N2 =		15%	13%
N3 =		15%	9%
N4 =		15%	6%
N5 =		15%	3%
t1 =	33%	33.32%	
t2 =		33.24%	
t3 =		33.20%	
t4 =		33.16%	
t5 =		33.00%	
g1 =	\$3,667	\$1,173	\$1,760
g2 =		\$2,366	\$4,403
g3 =		\$3,327	\$6,363
g4 =		\$4,943	\$9,602
g5 =		\$10,803	\$17,216

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$38,500	\$0
	High bound	\$74,500	\$66,500
% of pop. made worse off		27%	75%
(-) Per Capita CV		15	684
(-) Δ Housing Rents		-0.35	681
(-) [CV + Δ Housing Rents]		14.80	1364.84

* All other parameters are as in the baseline model.

Table 10A: $\beta_h = .3^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.45	\$12.06	\$12.54
P2 =		\$14.80	\$13.35
P3 =		\$16.42	\$13.35
P4 =		\$18.53	\$13.32
P5 =		\$23.88	\$13.20
Y1 =		\$24,783	\$56,930
Y2 =		\$34,517	\$83,105
Y3 =		\$48,942	\$121,875
Y4 =		\$76,542	\$197,107
Median Income J1 =	\$36,942	\$15,475	
Median Income J2 =		\$29,366	
Median Income J3 =		\$41,017	
Median Income J4 =		\$60,248	
Median Income J5 =		\$113,438	
N1 =		33%	69%
N2 =		14%	13%
N3 =		16%	9%
N4 =		17%	6%
N5 =		21%	3%
t1 =	44.31%	44.80%	
t2 =		44.66%	
t3 =		44.59%	
t4 =		44.51%	
t5 =		44.22%	
g1 =	\$3,998	\$1,117	\$1,882
g2 =		\$2,162	\$4,688
g3 =		\$3,026	\$6,818
g4 =		\$4,478	\$10,337
g5 =		\$10,234	\$18,609

Distributional and Welfare Results

Interval of income made worse off	Low bound	\$0	\$0
	High bound	infinity	\$64,500
% of pop. made worse off		100%	74%
(-) Per Capita CV		-305	821
(-) Δ Housing Rents		0.53	773
(-) [CV + Δ Housing Rents]		-304.77	1593.97

* All other parameters are as in the baseline model.

Table 11A: $\beta_h = .4^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.01	\$13.10	\$13.35
P2 =		\$15.47	\$14.01
P3 =		\$16.74	\$14.01
P4 =		\$18.36	\$13.99
P5 =		\$21.93	\$13.89
Y1 =		\$31,122	\$58,583
Y2 =		\$43,622	\$84,667
Y3 =		\$62,212	\$123,328
Y4 =		\$98,168	\$198,263
Median Income J1 =	\$36,942	\$18,170	
Median Income J2 =		\$36,848	
Median Income J3 =		\$51,740	
Median Income J4 =		\$76,279	
Median Income J5 =		\$138,903	
N1 =		42%	
N2 =		15%	70%
N3 =		15%	13%
N4 =		14%	9%
N5 =		14%	6%
t1 =	30.04%	30.29%	
t2 =		30.22%	
t3 =		30.19%	
t4 =		30.15%	
t5 =		30.02%	
g1 =	\$3,707	\$1,233	\$1,786
g2 =		\$2,519	\$4,472
g3 =		\$3,546	\$6,452
g4 =		\$5,273	\$9,723
g5 =		\$11,386	\$17,411

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$0	\$0
	High bound	\$0	\$66,500
% of pop. made worse off		0%	75%
(-) Per Capita CV		102	676
(-) Δ Housing Rents		-0.62	668
(-) [CV + Δ Housing Rents]		101.42	1344.16

* All other parameters are as in the baseline model.

Table 12A: $\rho = -.5^*$

	Property Tax One Jurisdiction	Property Tax Multiple Jurisdictions	Efficient Allocation
P1 =	\$17.13	\$12.29	\$12.50
P2 =		\$15.35	\$13.66
P3 =		\$17.07	\$13.65
P4 =		\$19.22	\$13.60
P5 =		\$23.34	\$13.47
Y1 =		\$23,826	\$54,758
Y2 =		\$34,144	\$81,017
Y3 =		\$49,845	\$119,816
Y4 =		\$81,120	\$194,800
Median Income J1 =	\$36,942	\$15,033	
Median Income J2 =		\$28,673	
Median Income J3 =		\$41,152	
Median Income J4 =		\$62,327	
Median Income J5 =		\$118,831	
N1 =		31%	67%
N2 =		15%	14%
N3 =		17%	10%
N4 =		18%	6%
N5 =		19%	3%
t1 =	35%	50.27%	
t2 =		44.42%	
t3 =		42.09%	
t4 =		39.58%	
t5 =		33.11%	
g1 =	\$3,830	\$1,224	\$2,185
g2 =		\$2,325	\$5,034
g3 =		\$3,311	\$7,400
g4 =		\$4,991	\$11,319
g5 =		\$10,568	\$20,025

**Distributional and Welfare
Results**

Interval of income made worse off	Low bound	\$22,500	\$0
	High bound	\$91,500	\$63,500
% of pop. made worse off		56%	73%
(-) Per Capita CV		738	1985
(-) Δ Housing Rents		48.77	459
(-) [CV + Δ Housing Rents]		786.55	2443.56

* All other parameters recalibrated using the calibration strategy employed for the baseline calibration .